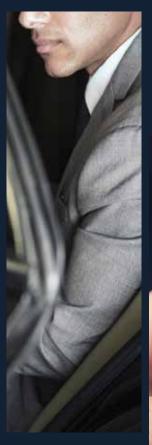


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EDITOR'S NOTE



The theme for the 2018 Annual Awards and Gala Night 2018 and therefore the Annual Magazine of the Indo-Canada Chamber of Commerce (ICCC) is 'Rise of Digital Era: Excellence in Changing Time'. It is an aspirational theme which reflects how the technological advancement has changed the businesses and style of working of the organisation across the globe. It helped in connecting people and chamber should continue to have aspirational goals is symptomatic of the inherently striving character of our organisation that has been transforming the Indo-Canadian business community with digital technology in the 21st century.

The President Kanwar Dhanjal and the board of directors has dwelt upon the four decades of our institution. The overarching story of the ICCC over these decades has quintessentially been 'Rise of Digital Era: Excellence in Changing Time'. As an organisation that was formed in the mid–1970s, the Chamber has constantly transformed itself into a go to organisation on Canada India business relations. Annual Magazine 2018 reflects two sides of the Chamber – the achievements of the year that has gone by and what the Chamber plans to accomplish in the coming years. In terms of achievements, the incumbent leadership has continued the excellent initiatives of increasing membership, Chambers of Commerce Group Insurance Plan, more value for our members and bringing accountability and control in the Chamber's mandate execution.

Personally, I would like to emphasize the glorious success of the India Mission 2018 and ICCC's participation during the visit of our Prime Minister Justin Trudeau to India, when I was able to experience Chamber's outreach program and the deeply entrenched network it has in India.

The editing the ICCC's Annual Magazine is part of the enormous amount of effort that goes into the staging of our Annual Awards and Gala Night. An effort of this magnitude requires coordination and precision that cannot be done without the complete cooperation and total dedication of an efficient and united team. It would be impossible to thank every individual involved in this endeavour, but as the editor of this year magazine, I would certainly like to put on record the support of our traditional and new sponsors – the ICCC's true partners in success.

We hope you enjoy our Annual Magazine 2018. Thank you for the opportunity to be of service to you.

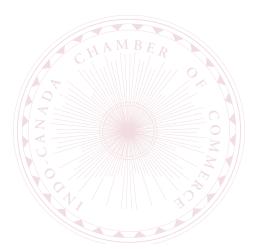
Abu Becker Editor & Director



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ABOUT THE ORGANIZATION

The Indo-Canada Chamber of Commerce (ICCC) was founded in 1977. The ICCC is a membership based, volunteer driven, notfor-profit, non-partisan and privately funded business organization representing its members from the Indo-Canadian business and professional communities across Canada.

THE MANDATE

To promote trade and commerce between Canada and India with support provided to, and received from, various levels of governments and to establish links with global business organisations.

To provide business networking opportunities for our members, sponsors and partners to enable the sharing of ideas, information and experiences in order to promote mutual business success; to create learning opportunities for our members through seminars, workshops and conferences.

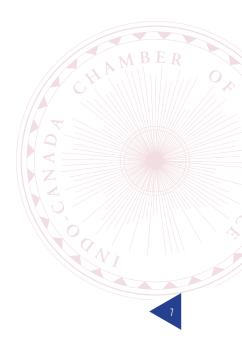
To recognize the achievements and contributions of the Indo-Canadian community as a part of the business and social fabric of Canada.

THE VISION

The Chamber works hard on behalf of it's membership, offering insightful and meaningful policy contributions, and leading initiatives that positively influence the Indo-Canadian economic and social landscape. Our aim is to serve as the premier voice of the Indo-Canadian business and professional community. We are committed to the enhancement of economic prosperity and quality of life of our members.

The Chamber is the country's premier Canada-India bilateral trade and investment facilitator, catalyst and advocate. Our mission includes the promotion and stimulation of bilateral trade and commerce between Canada and India.

We recognize the importance of India as a premier trading partner for business in Canada. The Chamber is a pivotal resource in enhancing Canada-India trade.



BECOME A MEMBER

At the Chamber, we believe strongly in the power of association. To facilitate this, we are constantly hosting networking opportunities where business people can meet other business people; professionals can meet professionals and exchange ideas, experiences, and get support. Many entrepreneurs will find the missing link in the room during our event. The room will be full of people who may have the key for your growth, and you may hold the missing puzzle for someone else's growth.

WE SHARE WITH YOU EXPERIENCES OF TWO OF OUR MEMBERS



Indo Canada Chamber of Commerce is helping small business people like me through its events on a variety of subjects which gives me knowledge, business opportunities and also building a new business relations through networking. The chamber's members come from different backgrounds and it provides a ground for learning new things, developing business relations for personal and professional growth.



Neepa Patel

Nick Ladani

As a Vice President of Human resources and Admin of Affinity Mortgage Solution INC, membership to ICCC will help enhance the presence of my company in the Indo Canadian community. The membership offers a great networking platform for me and my company to meet new and potential clients and employees'. Indo Canada Chamber of Commerce is very recognized organisation and providing the platform to the Small and Medium entrepreneurs like me to develop our network and skills to grow. I am delighted to become the member of the ICCC and hoped that it will help me in achieving my goals.

BECOME A MEMBER AND STAY IN TOUCH







VOLUNTEERING

Indo-Canada Chamber of Commerce runs on volunteers. Right from the president of the Chamber to the young committee member who helps at the reception desk of our event, the Chamber depends entirely on the services of volunteers.

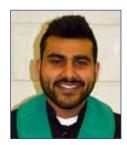
Volunteering offers incredible opportunities, priceless professional development which can enhance business and careers. Volunteering provides a sense of fulfilment and a perfect platform for anyone wanting to expose their leadership potential. By working with others, sharing experiences and identifying best practices, one starts to identify key qualities and considers how to develop those qualities in themselves.

Serving on a committee is a great way to learn more about the organisation and volunteering is something that anyone can do. Dedicating some time and energy leads to both social and professional gains. These rewards include recognition of skills and expertise which can ultimately result in positions of responsibility.

WE SHARE WITH YOU EXPERIENCES OF TWO OF OUR VOLUNTEERS

Anirudh Chanana

It was my great honour to be part of the ICCC as a volunteer. As an international student from India my biggest fear was adapting to a new culture all while still remembering my roots from back home. ICCC gave the opportunity to make my journey here more comfortable. By volunteering I was able to meet Indo-Canadians who have worked hard to build life in this great country and it has motivated me to start my own path here. I am truly grateful for the opportunity given and I will continue to contribute to this great organization.



Dhwani Joshi

Volunteering with ICCC has been a great opportunity for me to understand my innate skills. It was a great exposure to come across many inspiring people, who have set an example to the society. It gave me a lot of strength to overcome my fears and to plan my future endeavours with the realizations I have had in this short time. It's not always people get such opportunities, so according to me when you have one, you should grab it!





ICCC THRIVED ON VOLUNTEERISM



PRESIDENT'S MESSAGE

Digital Era transformed opportunities into collaborations and partnerships

ICCC has a long history of 40 years to proud of. Chamber is celebrating its 41st year which is exceptional for a business organisation. The long journey of chamber was started in 1977 with few visionary Indo Canadians. A number of times I met them and shared old memories, experiences, and milestones chamber achieved in the due course. Being the President of the Chamber, I experienced a sense of satisfaction that it has done remarkably fabulous work in getting the who's who of Indian origin on one platform. As President I am also contributing my share



Kanwar Dhanjal

to the organisation which becomes an identity of Indo Canadian business leaders and professionals.

I have been privileged to be a part of the leadership structure for the last couple of years first as a chair and then as board member where we were instrumental in bringing changes to managing the affairs of the chamber. Our team that took charge of the ICCC has remained focused on membership and sponsorship as promised in the Annual General Meeting in September 2017. I am delighted to report to the Chamber's constituents that on both these parameters my team has succeeded. We have managed to return to the previous levels in both membership and sponsorship. This is important because it shows that the Chamber has regained its stature amongst its traditional supporters and reaching out to the new sponsors and members. The year 2017–18 will be remembered as the year when ICCC consolidated, aimed and transformed into a vibrant business organisation.

ICCC has taken a proactive lead in meeting its core mandate of fostering bilateral business and commercial relations between Canada and India. After taking the charge as the President of the Chamber, I had the privilege to meet Canadian decision makers, Indian diplomatic corps and members to get an idea how we can help in promoting the bilateral relations.

The ICCC consolidated its close relations with the High Commissioner of India to Canada and Consulate General of India in Toronto. Consul General Ambassador Dinesh Bhatia have worked intricately to promote Canada–India economic relations by engaging both the government and the private sector to explore bilateral cooperation in diverse sectors. He was the key in bringing a number of trade delegations to Canada and having a good interactions with our members. There is a growing confluence of interest between Canada and India, as is evident from the exchange of ministerial visits. Prime Minister Justin Trudeau's recent India visit paved the way for scaling new heights in the bilateral relations. ICCC also led a strong over 70 people delegation to support the Prime Minister and participated in the business forums in Mumbai and Delhi. Our Chamber, which has been a witness and which has had a key role to play in the growth of these relations, is continuing the tradition of being at center stage of key bilateral developments in Canada India

space.

Chamber continued its efforts to expand its network in India by signing MoUs with three chambers of commerce during India Mission 2018. Our approach is working well in building a network of supportive organisations who can help our members and stakeholders to explore the rising Indian market.

As president, my significant contribution of the innovative idea that I was able to guide the Chamber to has been possible









because of the youthful team working with me. The team was a mixture of experienced directors who had served the chamber in different capacities and also on the board. With our collective effort, Chamber have been able to take into a new direction. An excellent example of this was the MoU that Chamber signed with the Trade Promotion Council of India (TPCI) in New Delhi during our India Mission 2018. This coming together reflects the acknowledgement of the emerging reality of the Canada India bilateral trade.

I have had the privilege of working with such a dedicated team. My colleagues on the board have extended me unconditional consistent support to change the ICCC and make it best organisation. I thank them all for their help and support. Equally, I want to thank our valued partners in success and sponsors, without whom it would not be possible for the ICCC to meet its mandate.

Kaund

Thank you. Kanwar Dhanjal





High Commission of Canada



Haut-commissariat du Canada



Canada and India enjoy a strong and long standing bilateral relationship based on a shared commitment to pluralism, diversity, and democracy. The high level engagement between the two countries has seen 17 visits to India by federal ministers, several provincial ministers, numerous Parliamentarians in the last two years, and culminating in Prime Minister Trudeau's February 2018 visit to India. A Joint Statement released during the Prime Minister's visit outlined the way forward for the Canada-India relationship. The statement emphasized a commitment on the part of both countries to invest in mutual growth and to ensure greater economic and social empowerment for women. Canada and India also agreed to strengthen cultural and economic ties, to collaborate on building a more peaceful and secure world, and to work together on climate change, oceans, space, and clean energy.

In 2017, two-way merchandise trade between Canada and India amounted to \$8.4 billion, split equally between exports to and imports from India (\$4 billion each). India was Canada's eighth largest destination for merchandise exports in 2017. During the Prime Minister's visit, new commercial deals of over \$1 billion were announced.

These positive trends are reinforced by the significant people-to-people relations between Canada and India. These ties play a central and dynamic role in the Canada-India partnership, particularly because of the growing community of more than 1.3 million Canadians of Indian origin – the largest Indian diaspora community in the world on a per capita basis – and their contributions to our societies.

I am glad to note that the theme of ICCC's magazine this year is 'Rise of Digital Era: Excellence in Changing Time'. Canada has long been at the forefront of innovation, including in the information technology and digital sector. It has a long tradition of finding innovative ways to drive our prosperity, help build clean and sustainable cities, and find solutions to pressing problems related to areas such as health, water, infrastructure and climate change.

I am confident that in the years to come, Canadian and Indian companies will collaborate even more across the broad spectrum of digital technology to make India one of the most technologically advanced countries in the world.

The Indo-Canada Chamber of Commerce (ICCC) has made significant contributions in further strengthening the Canada-India bilateral commercial engagement and people-to-people ties. I would like to take this opportunity to congratulate ICCC on completing another successful year as a premier trade organization, and an important partner in deepening the Canada-India bilateral relationship. I wish ICCC great success in the coming years.

His Excellency Nadir Patel High Commissioner for Canada to India







विकास स्वरूप Vikas Swarup



भारत का उच्चायुक्त, ओटवा High Commissioner of India Ottawa



May 7, 2018

Message

On the occasion of the Annual Gala of the Indo-Canada Chamber of Commerce(ICCC), I convey my greetings and good wishes to all the participants.

This annual event has now become an important platform not only for networking amongst the large Indian diaspora in Canada, but also to recognise the success and contribution of Indo-Canadians from all walks of life.

The trade and commercial ties between India and Canada have been growing steadily. The recent State visit of Prime Minister Justin Trudeau to India has infused new dynamism to the strategic partnership between India and Canada. The ICCC has a major role to play in catalysing business opportunities between the two countries.

The theme chosen for this year - "Rise of Digital Era: Excellence in Changing Time" is very appropriate. The 21st century has seen the rise of digital technologies and its tremendous impact on the society. We all need to reflect on how technology is shaping our society in ways, both good and bad.

I am confident that this year's Award Gala will also be a tremendous success and take ICCC to even greater heights.

(Vikas Swarup)

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Minister of International Trade



Ministre du Commerce international



I am delighted to extend my warmest wishes as you celebrate the annual Indo-Canada Chamber of Commerce Awards and Gala. The Indo-Canada Chamber of Commerce is a vital organization connecting Canada to one of the fastest growing economies in the world. As Canada challenges itself to advance its place among the world's most progressive and innovative trading nations, the strength that comes from our diversity cannot be overstated. Our diversity is our economic strength. It creates bridges which grows our prosperity and spurs innovation.

This innovation is especially important in the digital era. There is no doubt that new technologies are fundamentally reshaping how we do business, transforming how economies work, and changing the nature of work itself. Recognizing Canada as a world leader in artificial intelligence (AI) technology, a host of companies from local start-ups to established technology giants like Google and Microsoft are already investing millions of dollars into AI research in Canada.

India is an important market for next generation technology and Canadian companies are ideally suited to meet the demand. Indian firms have shown an equal interest in leveraging everything Canada has to offer. This was reflected in the recent visit by Prime Minister Justin Trudeau to India, in addition to the largest ever trade mission to India that I led in 2017. Pursuing new economic opportunities and foreign direct investment was a critical component of both our trips, and resulted in the announcement during the Prime Minister's visit that Indian companies would invest close to \$250 million in Canada, creating more than 5,800 good, well-paying middle class jobs for Canadians. These successes build on what we have achieved to date. In 2017, two-way trade of goods between Canada and India totalled nearly \$8.5 billion, almost double the amount we traded a decade ago. But there is much more we can do.

The launch of Invest in Canada earlier this year will make it even easier for global investors to connect with the right people in the right places across the country. This new agency will bring together all levels of government to provide single-window service to help prospective investors navigate Canada's business landscape.

A strong, stable, predictable business climate coupled with a highly educated workforce and access to cutting-edge technical talent is why Canada is the best place in the world to do business, and a premier destination for global investors.

I truly appreciate your continued support and efforts in strengthening economic and cultural bonds between Canada and India. I wish your membership success in the years ahead.

Sincerely,

The Honourable François-Philippe Champagne, P.C., M.P. Minister of International Trade





Minister of Innovation, Science and Economic Development



Ministre de l'Innovation, des Sciences et du Développement économique

Ottawa, Canada K1A 0H5



On behalf of the Government of Canada, let me congratulate the Indo-Canada Chamber of Commerce on another successful year. The variety of perspectives and ideas you bring to the table is invaluable, and makes our relationship with your membership even more important.

As you know, we are living against a backdrop of constant change. Technology is transforming of how we live, work and play. Global companies are becoming local competitors, and an aging population means more pressure on our working-age citizens. Like many countries, Canada is moving quickly to address these new realities. I don't want us to just find our place in this changing world; I want us to make our own place. We'll do that through innovation and collaboration, which is why our government developed an Innovation and Skills Plan. The goal of this plan is to grow the economy and create middle-class jobs while providing Canadians with the skills they need to succeed.

Over the past two-and-a-half years, we've made incredible progress on a number of fronts.Perhaps our biggest achievement has been the collaboration inspired as part of our \$950 million Innovation Superclusters Initiative. You are undoubtedly familiar with the concept of business clusters, what with Bangalore being ranked the fourth-largest innovation technology cluster last year, and projected to become the world's largest by 2020. I can also tell you we are investing aggressively to position Canada as a destination of choice for investment in clean technology. And we are making major, targeted investments in industries such as aerospace, automotive, 5G technologies and life sciences through our Strategic Innovation Fund.On the skills side of the equation, we are creating the workforce of the future by supporting digital skills development for Canadian youth as part of a national coding program called CanCode. And to make it faster and easier for highly skilled global talent to come to Canada, we introduced our Global Skills Strategy last year. The bottom line here? We have much to offer international partners, including the Indian companies known so well to your Chamber.The Canadian economy is strong and growing. More than 600,000 jobs have been created since November 2015, and the unemployment rate is equal to the lowest it's been in over 40 years. Not surprisingly, we are considered one of the world's best countries in which to do business—ranking fifth among Forbes' best countries for business in 2018.

I'm happy to say that India has recognized our success. Over the past two years, our bilateral trade has increased. Canadian investment in India included over \$14 billion from institutional investors during that period. On the flip side, Canada has what India needs. In fact, many Canadian companies are playing an active role in India's flagship initiatives, such as Smart Cities, Skill India, and Digital India. Over a thousand Canadian companies are active in India—of which 400 maintain a physical presence there. Think Shopify, Datawind, Bombardier, SOTI and Blackberry QNX, among others. And not to be outdone, Indian firms such as Wipro, Infosys and TCS are thriving in Canada.

Moving forward, there is tremendous potential for growth in Canada, but we need partners like the Indo-Canada Chamber of Commerce to join us. So let's work together to drive innovation into every corner of the Canadian and Indian economies. In doing so, we will create jobs, opportunities and better living standards for all our people.

^{Sincerely,} **The Honourable Navdeep Bains** Minister of Innovation, Science, and Economic Development





Minister of Small Business and Tourism



Ministre de la Petite Entreprise et du Tourisme

Ottawa, Canada K1A 0H5



Congratulations to the Indo-Canadian Chamber of Commerce on 41 years of creating strong connections between businesses in both India and Canada. Congratulations also to the winners and nominees of this year's awards! As Canada's Prime Minister, the Right Honourable Justin Trudeau, has said: "Canada and India unite in our shared traditions of democracy and diversity. Together, our nations stand as a testament to the fact that countries can prosper not in spite of their diversity, but precisely because of it."

Our countries share strong people-to-people ties. More than one million Canadians – including my family – trace their roots back to India. I am proud to be one of four Canadian Cabinet ministers of Indian heritage, and one of many MPs of Indian heritage in this Parliament. These ties are growing stronger in 2018. Earlier this year, I was proud to take part in the Prime Minister's first official state visit to India – a trip that not only promoted trade and investment between our two countries, but also helped advance mutual growth and prosperity. I am also proud to note that the Indo-Canadian Chamber of Commerce sent the largest delegation of more than 70 of its members, including Chamber president Kanwar Dhanjal. Air Canada also brought our two countries a bit closer in January of this year, with its announcement that a non-stop flight between Delhi and Vancouver will be available year-round, joining the airline's other non-stop flights between Delhi and Toronto and Mumbai and Toronto. In fact, Destination Canada – which markets Canada as a tourism destination in countries around the world – has named India one of its 10 key overseas markets for tourism to Canada. India is already our 10th-largest source of visitors, and preliminary figures for 2017 indicate that we welcomed 254,100 tourists from India last year, a 17.8% increase from 2016.

As the more than 1,500 members of the Indo-Canada Chamber of Commerce can attest, the relationship between Canada and India is also a profitable one from a business perspective. As with tourism, India is a priority market for trade with Canada. Two-way trade between our countries was worth \$8 billion in 2017, with Canadian exports making up half of that. Approximately 700 Canadian firms do business in India, and half of those have a physical presence in the country as well.

During his visit to India in February 2018, Prime Minister Trudeau announced 66 new commercial contracts and agreements – worth more than \$1 billion – between Canadian and Indian companies. These commitments will help create more than 5,800 good, well-paying middle-class jobs for Canadians. Indian companies have explored investment options in such fields as energy, pulp and paper, and transportation here in Canada, and Canadian firms and investment funds have reciprocated with investments in the Indian economy in sectors like clean technology, power generation, information and communication technologies, and infrastructure. There are also powerful links being formed between world-class institutions, accelerators and incubators in both countries. These partnerships will help create the technologies and transformative ideas of tomorrow, and lead to increased qualities of life in Canada, India and around the world.

As 2018 progresses, I'm certain the strong personal and commercial ties between our countries will continue to grow. I'm confident that we'll have even more successes to talk about next year, when the Indo-Canadian Chamber of Commerce turns 42!

Sincerely,

The Honourable Bardish Chagger

Leader of the Government in the House of Commons and Minister of Small Business and Tourism







HON. ANDREW SCHEER, P.C., M.P. L'HON. ANDREW SCHEER, C.P., DÉPUTÉ LEADER OF THE OFFICIAL OPPOSITION / CHEF DE L'OPPOSITION OFFICIELLE



Greetings from the Leader of the Official Opposition

I am delighted to contribute to the Indo-Canada Chamber of Commerce's (ICCC) Annual Magazine, '**Rise of the Digital Era: Excellence in Changing Times**.' I am honoured to have this opportunity to offer my warmest greetings and congratulations to the recipients of the ICCC Annual Awards.

For four decades, the ICCC has promoted excellence in our country's entrepreneurial Indo-Canadian community. The Chamber's history of achievement has contributed to the community's success and resulted in closer trade and commercial ties between Canada and India.

The Chamber's dedication to fostering entrepreneurial success is impressively illustrated in this annual publication and the exceptional cadre of award recipients being honoured this year. As we look to the future, I know that the ICCC will continue to be at the forefront of emerging business trends and opportunities.

On behalf of Canada's Official Opposition, please accept my best wishes for a memorable celebration and continued success.

Sincerely,

The Hon. Andrew Scheer, P.C., M.P. Leader of the Official Opposition







PREMIER JOHN HORGAN

As Premier of the Province of British Columbia, I would like to welcome you all to the Indo-Canada Chamber of Commerce's (ICCC) annual awards gala.

The Indo-Canadian community in BC has made countless contributions to our great province, and tonight's awards are a fantastic way to recognize them. I would like to congratulate everyone nominated for awards tonight – your significant achievements are to be commended.

Having this year's theme revolve around the use of technology is very apt. From social media and websites, to robotics and computer science, we are living in an ever-increasing digital age and technology is a major part of all of our lives. Our government is doing all we can to promote this growing sector to keep our economy strong, diverse, and accessible.

Since 1977, the ICCC has been doing excellent work promoting the business, trade, and cultural contributions of the Indo-Canadian business community, as well as supporting trade and economic ties between Canada and India. I would like to thank everyone involved for their hard work organizing this event, publishing their Annual Magazine, and everything they do throughout the year.

I wish all members of the ICCC the best for another successful year ahead!

HONOURABLE JOHN HORGAN PREMIER OF BRITISH COLUMBIA







Premier of Saskatchewan Legislative Building Regina Canada S4S 0B3



A Message from the Premier of Saskatchewan

On behalf of the Government of Saskatchewan, I am pleased to extend warm greetings to everyone attending this year's Indo-Canada Chamber of Commerce (ICCC) Annual Awards and Gala Night.

Each year, this gala honours some of the most influential Indo-Canadian community and business leaders. I thank all of the award winners for their hard work and dedication to the community. Your leadership is paving the way for a stronger Canada for us all.

The relationship between India and Saskatchewan is incredibly important to the success of our province. Saskatchewan continues to be Canada's top exporter to India; in fact, over one quarter of Canadian exports to India came from Saskatchewan alone. Our partnership goes above and beyond trade, as immigrants and post-secondary students from India are contributing their talents, skills and culture to our province. We welcome these new neighbours and friends who now call Saskatchewan home.

I appreciate the work the ICCC membership does to strengthen the relationship between Canada and India. This year's magazine theme, "Rise of Digital Era: Excellence in Changing Time" allows us to look to the future and find new opportunities for further economic, social and cultural connections. I look forward to learning more about the ways we can build upon our partnership.

I thank the ICCC and its partners and sponsors for organizing tonight's celebration and wish you all a fantastic evening.

Scott Moe



ICCC Annual Magazine 2018

Dinesh Bhatia Consul General of India **दिनेश भाटिया** भारत का प्रधान कौंसल



Consulate General of India 365 Bloor Street East, 7th Floor Toronto, Ontario M4W 3LA Tel: +1 (416) 960-0760 Fax: +1 (416) 960-9812 Email: cg.toronto@mea.gov.in



I take this opportunity to extend my warm wishes to the Indo-Canada Chamber of Commerce (ICCC) on the occasion of its Annual Awards and Gala Programme to be held in June 2018. The theme of "Rise of Digital Era: Excellence in Changing Time" is apt in accordance with the dynamic business landscape in India as well as Canada.

India has made a major headway in digital transformation and is increasingly seen as a destination for innovations in this arena owing to the recent initiatives of Startup India, Digital India and the Atal Innovation Mission of the Government of India led by the Prime Minister Shri Narendra Modi.

Recognising the significance of the Indian market, Canada has been increasingly focussing on India. India is now a priority emerging market, the second-largest source of foreign students and Canada's top three source countries of Immigration.

The ICCC has been contributing constructively to the deepening of India-Canada trade and economic relations, including by forging business-to-business linkages. I take this opportunity to commend the support that has been extended by ICCC to various visiting Indian delegations to Canada and, at the same time, in leading visits of Canadian business delegations to India. The Consulate is working closely with the Indo-Canada Chamber of Commerce to leverage whatever is in our reach to further accelerate the growing trend of economic relations between our two countries.

I take this opportunity to convey my best wishes for continued success, prosperity and well-being of members of Indo-Canada Chamber of Commerce and their respective families.

Dinest.

(Dinesh Bhatia)





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CHEF ROMY JOLLY

Chef Romy Jolly started his flavour quest when he was a young boy by helping with the family business in his hometown of Karnal, India. Chef Romy acquired much of his knowledge and culinary skills from his mother while preparing family recipes and working with traditional South Asian spices and flavours. He has travelled throughout South Asia exploring different styles and techniques and was awarded Best Caterer in Central Canada in 2016. Chef Romy and his team have become one of the most recognized caterers in the South Asian community and we invite you to experience unforgettable, 5-star flavours from PeterandPauls EventCatering.

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CHIEF GUEST



The Honourable Ahmed D. Hussen Minister of Immigration, Refugees and Citizenship Canada

Ahmed Hussen is the Member of Parliament for the riding of York South-Weston. A lawyer and social activist, he has a proven track record of leadership and community empowerment.

Born and raised in Somalia, Ahmed immigrated to Canada in 1993 where he settled in Regent Park and quickly gravitated towards public service. In 2002, he co-founded the Regent Park Community Council and was able to secure a \$500 million revitalization project for Regent Park, all while ensuring the interests of the area's nearly 15,000 residents were protected.

Ahmed also served as the National President of the Canadian Somali Congress – a Somali community organization that works with national and regional authorities to advocate on issues of importance to Canadians of Somali heritage and strengthen civic engagement and integration. His results-driven reputation led to an invitation to join the task force for modernizing income security for adults in the Toronto City Summit Alliance.

Ahmed is fluent in English, Somali, and Swahili, and earned his Bachelor of Arts (History) from York University and his Law Degree from the University of Ottawa. In 2004, the Toronto Star recognized him as one of ten individuals in Toronto to have made substantial contributions to his community.





KEYNOTE SPEAKER



Gordon Bacon Chief Executive Officer Pulse Canada / Canadian Special Crops Association

Gordon Bacon is CEO for Pulse Canada and is also CEO of the Canadian Special Crops Association (CSCA), an organization that represents processors, exporters and brokers of all pulses, and special crops such as mustard, and sunflower.

Pulse Canada is the national industry association that represents growers, processors and exporters of Canadian pulses. The association's mandate is to contribute to the profitability of the Canadian pulse industry by delivering innovative solutions that improve efficiencies and increase the value of pulse production, processing and marketing. When successful, Pulse Canada's efforts will ensure that different market segments recognize pulses as healthy, sustainable and functional food products, leading to increased worldwide demand for Canadian pulses.

Direction and funding for Pulse Canada is provided by Alberta Pulse Growers, Saskatchewan Pulse Growers, the Manitoba Pulse and Soybean Growers, Ontario Bean Growers, and the Canadian Special Crops Association.

Before joining Pulse Canada over 20 years ago, Gordon was Director of Market Development at the Canadian Wheat Board (CWB). He has also served as Senior Policy Advisor to the Minister of State, Grains and Oilseeds in Ottawa; and in various roles with federal and provincial departments of agriculture.



KEYNOTE SPEAKER



Sanjay Tugnait Chief Executive Officer Capgemini Canada

Sanjay Tugnait is the CEO for Capgemini Canada and Chairman of Canada Country Board. Sanjay is also a part of Capgemini's FS Executive Leadership team as well as North America Executive Council. Sanjay was the EVP & Head of Americas as well a key leader in the Global Executive Council for IGATE. Sanjay is credited with exponentially building the North American business through his strong executive C-suite relationships. He also established new delivery centers in Horsham, PA as well as Halifax and Mississauga. Recently Sanjay has been appointed to the Dean's Advisory Council at the Schulich School of Business.

Before this, Sanjay was a Managing Partner in Accenture's Financial Services practice in North America and was responsible for the inception of their Financial Services Practice in India. He was also a member of Accenture's CEO Advisory Board. Sanjay started his consulting career with PricewaterCoopers Consulting practice after completing his MBA from London University.

He was awarded the prestigious "Corporate Man of the Year" award in Canada for 2014 by Indo Canadian Chamber of Commerce. Sanjay was a part of ex- Prime Minister Stephen Harper's business delegation to India in 2013. He has published several industry relevant white papers, lectured at key Canadian Business Schools such as Rotman; and has been interviewed by Toronto Star, WSJ, Forbes & CNBC. He has represented the business community in various organizational boards across Canada. He is a scuba diver, an avid golfer & a philanthropist at heart.







Since 1992, the Indo-Canada Chamber of Commerce has acknowledged the achievements and contributions of Indo-Canadians by instituting the following awards:

> Female Entrepreneur Male Entrepreneur Female Professional Male Professional Young Achiever Technology Achievement Corporate Executive Humanitarian Lifetime/Outstanding Achievement Member of the Year President's Award



FEMALE ENTREPRENEUR

Reetu Gupta is Chief Operating Officer of the Easton's Group of

Hotels, Canada's largest private hotel development firm and The

Gupta Group, Co-Founder and Chief Strategy Officer of Rogue

Born and raised into the world of Real Estate and Hospitality, Reetu at the age of 11, worked every summer at the company, learning

the grassroots of the business. She was graduated with an MBA from the Schulich School of Business. Despite the recession in

2009, she added three hotels to the company's existing six

properties and kept growing the company to a portfolio of 19

hotels across Canada with six more hotels under development.

Reetu's career quickly progressed from Executive Director to

In 2012 she launched The Gupta Group, the residential real estate

arm of the company. Reetu is also the Chief Strategy Officer of

Rogue Insight Capital Ltd., a division of the Gupta Group that

launched in fall of 2017 that focuses on angel investing to

Reetu is Chair of the City of Toronto's External Advisory Committee for Canada's Sesquicentennial Anniversary, Advisory

Board Member for Ryerson University's School of Hospitality

and Tourism Management and sits on several other boards &

committees. In 2017, Reetu was honoured with the distinction

of Canada's Top 40 Under 40®. Reetu continues to exceed

excellence and is an inspiration not only in her industry, but for

support Canada's burgeoning start up ecosystem.

MALE ENTREPRENEUR



Insight Capital Ltd.

being named COO in 2015.

women everywhere.

Reetu Gupta CEO EASTON'S GROUP OF HOTELS Suneet Singh Tuli FOUNDER & CEO DATAWIND INC.



Suneet Singh Tuli is the founder and CEO of DataWind Inc. He has 24 years of experience as a serial entrepreneur, with DataWind's Initial Public Offering on the Toronto Stock Exchange in June 2014. At DataWind and previous ventures, patented technologies were created to develop scanning, printing and imaging products that set world records and got recognition from Guinness Book of Records.

DataWind has received worldwide attention for its vision to empower the next 4 billion people and bridge the digital divide. In 2012, DataWind's Aakash 2 tablet computer was launched at United Nations by Secretary General, Ban Ki Moon.

Suneet has been recognized by Forbes magazine in its 2012 Impact 15 list as a classroom revolutionary. He was also awarded with Visionary of the Year, Renaissance Engineer of the Year and entrepreneur of the year by World Sikh Awards. DataWind has been awarded with UK's Most Innovative Mobile Company for 2012, Outstanding Product Achievement Award by the Canadian Advanced Technology Alliance, Technology Achievement Award ICCC and CNBC TV 18's Young Turks Innovation award.

Suneet regularly speaks at various forums internationally as keynote speaker. He delivered the prestigious Mercier Lecture, speaker at TiEcon Southwest, TiEcon Canada, Internet Freedom Conference in Stockholm, the Beyond Access conference in Washington D.C., World Innovation Summit for Education (WISE) in Doha etc. In 2017, Suneet received an Honorary Doctorate from Apex Professional University in India for his contribution to technology in education.









MALE PROFESSIONAL

Dr. Rajiv Midha is an internationally recognized surgeon, scientist

and educator, neurosurgical expert on nerve disorders. He

currently serves as Professor and Head, Department of Clinical

Neurosciences at the University of Calgary, leading over 100

faculty members in the Divisions of Neurology, Neurosurgery,

Physiatry and Neurosciences, changing the way that stroke, MS,

He is an authority on peripheral nerve surgery, having given

over 250 lectures world-wide, including being an invited

professor at some of the most prestigious Universities. He

serves on the editorial boards of three prominent neurosurgery

publications, Journal of Neurosurgery, Neurosurgery and World Neurosurgery. Dr. Midha has published over 150 peer-reviewed

articles, co-edited four textbooks and dozens of chapters and

editorials published over his career. In 2015, he was elected for membership to the Canadian Academy of Health Sciences-

membership. In 2017, Dr. Midha gave the prestigious David Kline Lectureship at the leading American Neurosurgical conference,

as recognition of his singular contributions to nerve surgery. His

cutting edge research, spanning over 30 years and supported

by several millions dollars of funding, has produced ground-

breaking insights on the repair of peripheral nerve injury. Rajiv's

involvement with patient focused groups in nerve diseases, along

with engaging industrial partners, has led to the development of endowments and centers of excellence to study nerve damage

His philanthropic work involves fundraising for charities, such as

SEVA, United Way, MS Society and the Heart & Stroke Foundation

of Alberta, giving back to his community and involvement with

and nerve regeneration.

the Indo Canadian community at large.

epilepsy and other neurological conditions are managed.

YOUNG ACHIEVER



Dr. Rajiv Midha PROFESSOR & HEAD DEPARTMENT OF CLINICAL NEUROSCIENCES UNIVERSITY OF CALGARY

Abhishek Jain Student UNIVERSITY OF WATERLOO



Abhishek Jain is currently pursuing a Bachelor of Accounting and Finance from University of Waterloo. He has completed 4 coop terms with PricewaterhouseCoopers LLP in their Assurance practice and received a full-time offer to join as a Senior Associate upon completion of the Master of Accounting program. He is actively pursuing both CPA and CFA designations.

He is deeply involved in extra-curricular activities. He was one of the two students selected to represent Enactus Waterloo on an international stage via a collaboration with Anza International, a Tanzania based organization that provides entrepreneurs the capacity, capital and community they need to thrive.

Working in the city of Kilimanjaro, Abhishek established the foundation of "Iko Eco" a platform of changing disposal habits though an incentivized network of waste collection. He helped remove over 10 tons of waste from the streets of Tanzania.

His involvement in Purple Haze Media Inc. as Director and Consultant has allowed him to actively engage small and medium business in financial consulting, process improvement, financial structuring and overall business profitability. He has volunteered for Rajasthan Association of North America and ICCC and helped raising funds for various charitable causes.

He is Recipient of 3M Canada Problem Solving Project Partnership Best Project – Iko Eco, 1 of 68 undergraduate students across Canada invited to PricewaterhouseCoopers Talent Academy National Conference, Recipient of Kavelman-Fonn Foundation International Experience Award.







TECHNOLOGY ACHEIVEMENT

Parth Patel (FO

Sys creations

Parth Patel is a serial entrepreneur and Chief Executive Officer of SyS Creations - IT Management and Consulting Solutions, a leading IT firm focused on technology-driven solution with a customer-centric, journey-first approach. Parth has founded "YoloCarts" which aspires to make hiring a pre-vetted service provider as easy as e-commerce buying products. Parth desires to build a platform which can organize the world of services - and bring them to your finger-tips.

Parth serve as CTO in Silver Fox Pharmacy (LTC) and ZepVR. Operating the IT Infrastructure of many small-medium sized businesses keeps him on his toes and his passion for helping others keeps him motivated. Parth has also worked in the space of Virtual Reality and is a firm believer of leveraging technology, and a set of simple yet powerful processes to make anything happen.

Parth moved to Canada in 2011 to follow his passion for business and started working with Canadian entrepreneurs on a contract basis. He has an amazing ability to transfer that knowledge to the next person or business. He is focused on getting the most value for what you have and thinks about every conceivable way he can help make your business better.

At present, SyS Creations & YoloCarts all together employs over 70 tech and business enthusiasts who look forward to crafting inimitable solutions with continuous plans of expansion in Canada & India.

Parth adore spending time with his family and friends. Parth enjoys practicing yoga and motiving many individuals in Halton Region.

CORPORATE EXECUTIVE

Atul Tiwari MANAGING DIRECTOR VANGUARD INVESTMENTS CANADA INC.



Atul Tiwari is the managing director and head of Vanguard Investments Canada Inc., the Canadian wholly owned subsidiary of the Vanguard Group, Inc., one of the largest asset managers in the world with over \$5 trillion USD in global assets under management. He helped grow the business into Canada's third largest provider of Exchange Traded Funds (ETFs) with over \$25 billion (CDN) in assets held by Canadian investors.

He has enjoyed a distinguished 25-year career in the financial services industry and is one of the pioneers of ETFs in Canada, having served as founding president of BMO Exchange Traded Funds prior to joining Vanguard. Before that, he co-founded BMO Group's Global Asset Management Division, and was president of BMO's mutual fund business in the U.S. He graduated from Osgoode Hall Law School and practiced law in Toronto and London (U.K.).

Atul is former chairman of the Canadian ETF Association and is a director of the D.D. Foundation, which provides medical care and education to the disadvantaged in India. He is honourary trustee of the Royal Ontario Museum, having served as a director on the board of trustees and chairman of the pension committee.

He served as president and director of the Osgoode Hall Law School Alumni Association. He has a keen interest wine-making, having served for five years as the Cellerier for the Toronto Sous Commanderie of the Confrerie des Chevaliers du Tastevin.

As a proud Indo-Canadian, Mr. Tiwari has built a diverse, highperforming and engaged team in Canada.





HUMANITARIAN AWARD

LIFETIME/OUTSTANDING ACHIEVEMENT



Haresh (Mike) Mehta CEO & PRESIDENT EXIMCAN CANADA Dr. Sadhna Joshi Associate professor UNIVERSITY OF TORONTO



When Haresh immigrated to Canada more than four decades ago, little did he know that his life would span out in service of humanity. He has an awesome acumen for entrepreneurship, abiding passion for community development, visionary zeal for philanthropy and dedication to foster Canada India ties.

His entrepreneurial journey started in the early 1970s since then, he has launched several successful businesses. His community development work is an adroit mix of public life and philanthropy. He has been active in the Liberal Party of Canada and Sanatan Mandir Cultural Centre. His purpose is to foster better understanding between the Indo-Canadian community and the mainstream.

Haresh's community-based work in India includes a family trust established in 1986 in Dungar village in Gujarat to assist impoverished people with cataracts and eye disorders. Over 5,000 cataract surgeries have been performed and over 15,000 patients have been examined. A walk-in medical clinic served over 10,000 patients with free medicine. Many families in the village receive annual grocery supplies and students receive scholarship.

He built a high school under his father's name in Dungar in 2011, which provides educational facilities to 800 students annually. He donated four water filtration plants to four schools ensuring clean drinking water to over 1,700 schoolchildren. He also donated 40 computers and started computer lab for high school students.

Haresh is CEO and President of Eximcan Canada and FEP search Group International. His businesses provide employment to over 350 people in Canada, USA and India. He holds a Bachelor's in Marketing from St. Joseph University, Philadelphia, USA. Dr. Sadhna Joshi completed her B.Sc., M.Sc., Ph.D. and D.Sc. from the Université Paris Diderot, France. She joined Allelix Biopharmaceuticals, Mississauga, in 1983 as a Senior Research Scientist and Principle Investigator on AIDS and Immune Regulation. In 1988, she joined University of Toronto as Associate Professor in the Department of Molecular Genetics.

For treatment, she is developing gene therapy whereby patients' own hematopoietic stem cells will be genetically modified to secrete antiviral proteins. Four of the proteins engineered in her laboratory were shown to neutralize/inactivate HIV and inhibit HIV infection. This gene therapy approach is of interest as, if it works, a single gene delivery procedure could provide a life-time treatment for HIV-infected individuals.

The same antiviral proteins are secreted from strains of Lactobacillus that can colonize the vagina and gastrointestinal tract to develop microflora defence for preventing HIV transmission. As Lactobacillus is used to make yogurt, the engineered strains could be propagated and delivered orally. This could represent the most affordable, accessible, safe and easy-to-use preventive measure to block HIV transmission.

In addition to her devotion to research and serving as mentor to her students, she is recognized for her efforts in promoting Indian culture and literature as well for her exemplary and remarkable contributions to the ideals of Indo-Canadian community. In 2018, Dr. Joshi received Achievement and Recognition Award from Indian Canadian Organization in Toronto. Previously, she received ICCC Professional Female of the Year 2013 Award in Toronto and Bharat Gaurav Award (Pride of India Award) in 2013 in New Delhi.







MEMBER OF THE YEAR

Chirag Shah, a young technocrat who has rapidly scaled peaks

of technological achievements by constantly striving to serve

clients beyond their expectations. With an eye for cost-effective solutions, Chirag's company, SUBHTECH SOLUTIONS INC., focuses

on adopting innovative approaches to clients' needs. Whether

it is integration, implementation, customization in Enterprise

Resource Planning, Customer Relationship Management, Cloud

In addition to his IT venture, Chirag is also actively involved in

advising high net worth individuals and businesses in Canada and India through his service VAYAM MANTU ADVISORS INC. The

firm focuses on providing clients with customised solutions and

integrated strategies in spheres of outsourcing, facilitating and

managing trusted network of service providers. The firm has built

an awesome reputation of providing knowledge driven advice that

lead to the clients reaping a bonanza of rewards. A firm believer

in giving back to the Canadian society, and to the Indo-Canadian

community. He strives to work towards positive transformation of

Chirag has raised funds for Milton District Hospital Foundation,

Vaishno Devi temple - Oakville and other charities. He is actively

involved with Gujarat Public Affairs Council of Canada, Milton

Gujarati Parivaar, and Canada India Association. His passion is

to assist businesses operate optimally by adopting and adapting

He has worked with Microsoft, IBM, Deloitte, Omnicom, Fountain

not-for-profit organisations such as the ICCC & CIF.

suitable technological solutions.

and mobile solutions, prioritises innovation.

PRESIDENT'S AWARD



Chirag Shah Director SUBHTECH SOLUTIONS INC.

Roseann O'Reilly Runte

PRESIDENT & CEO CANADA FOUNDATION FOR INNOVATION



Roseann O'Reilly Runte received a Ph.D. from the University of Kansas and began a career of teaching, research and leading universities. She was Principal or President of five institutions. She is currently President and CEO of the Canada Foundation for Innovation which provides infrastructure for research in the universities, colleges and hospitals across Canada. The Foundation has invested approximately 2.7 million in projects involving and benefitting India in areas including agriculture and food security, water, health, computing grids, nuclear energy, and communications.

Roseann's served as President of the Canadian Commission for UNESCO, Canada-U.S. Fulbright Foundation, Canadian Federation for the Humanities, Royal College of Physicians and Surgeons, Virginia Advanced Carrier and Shipbuilding Integration Center, Virginia National Defense Industrial Authority, Club of Rome, LifeNet, UN Sub Committee on Education etc. She is author of poetry, articles, book chapters and reviews. She has received Order of Canada, Order of Crown of Belgium, French Order of Merit and Academic Palms, Distinguished Civilian Service Medal from the U.S. Army. She is fellow of the Royal Society of Canada, and Commander of Merit in Order of Malta. She has been awarded the Women of Distinction Award, a Humanitarian Award. Peace and Dialogue Award, Servant Leadership, Distinguished Public Service, Women of Courage, Confidence and Character, Sportsperson of the Year, Trailblazer and a number of honorary degrees.

Dr. Runte had the privilege along with others to establish the Canada India Center of Excellence at Carleton University under Mr. Harry Sharma. Their work has built bridges of understanding and sharing of knowledge between Canada and India.





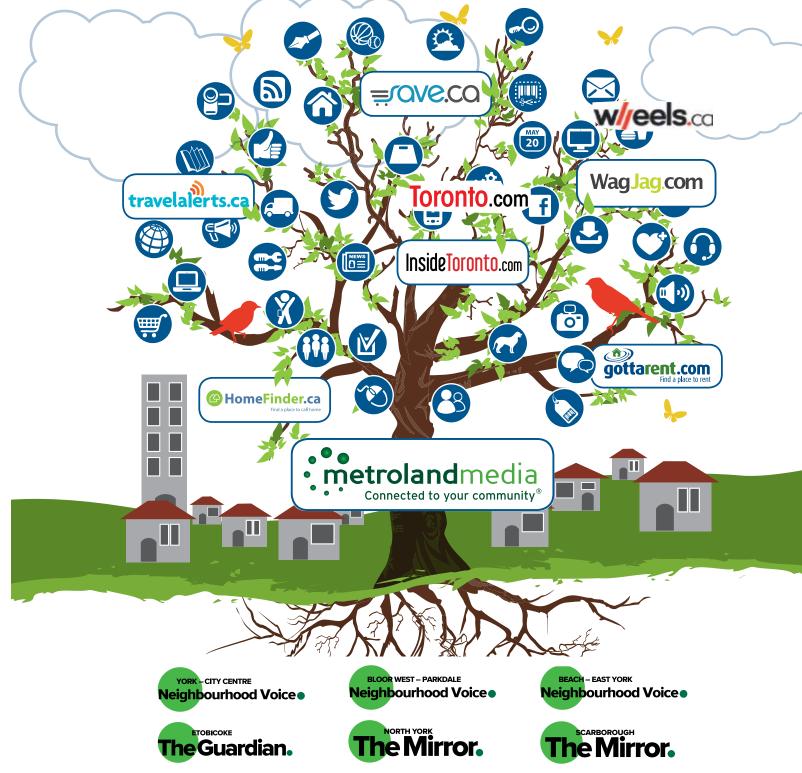


Tire, Canadian General Tower, Clearly, among others.



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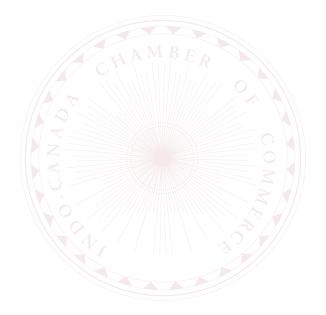
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INSIGHTS



Canada Leads in Attracting International Students Devika Penekelapati

Technology and us – The New Paradigm Harshvendra Soin

Digital - A New Wave Dr. Puneet Kaur Kohli

You're Ready To Sell, But is Your Business Ready for Sale? Sonu Dhanju–Dhillon & Allan Bronstein

Canada Leads in Attracting International Students

Devika Penekelapati

Pathways to Immigration - Canada a Global Leader in Attracting International Students

Obtaining a degree in a foreign country is typically a way of seeking immigration into that country. Traditionally, the United States and the United Kingdom have respectively had a strong grip on being the first and second top choice countries to study for international students. However, with the current political climates in both countries,



Devika Penekelapati

especially the election of President Donald Trump and the Brexit decision, more and more international students are seeking out alternatives to these countries. Canada is fast becoming the top choice for international students.

Yet, even before the election of Donald Trump and the Brexit decision, Canada was seeing a large increase in the number of international students enrolling in its post-secondary institutions. In between 2015 and 2016, there was a 17% increase in the total number of study permit holders. This increase continued in between 2016 and 2017, when the total

number of study permit holders jumped up another 20%, totalling over half-a-million international students.

While the political climates in the US and UK have likely had a significant effect on this recent increase, a large part of this new interest in Canada is driven by Canada's international reputation in terms of social values, safety, and quality of education. A recent study done by IDP Education found that Canada was the leader in international students' perception for affordability, safety, graduate employment opportunities, and visa

requirements. The only category in which Canada was not the leader was quality of education, with the US and UK still ahead.

Increase in Young Students from India

Historically, China and India send the largest number of foreign students to Canada. Recently, India has taken the lead. In 2016, China had 25,000 more international students in Canada than India. However, by 2017, India had a few hundred more new international students in Canada than China. India had an over 58% increase in between 2016 and 2017 in new international







students from India, compared to only 8% increase for China in that same time. Currently in 2018, India has the highest number of international students in Canada, numbering at 7,015.

As mentioned, one of the biggest factors in this increased interest in Canada as an education destination is the fact that Canada is generally perceived as a safe society with great communities and family values. Considering most of Canada's study permits are to students under the age of 30, it is important for parents to know that their children are going to a country that is welcoming, safe, and offers plenty of support for newcomers, especially relative to Canada's neighbor to the south. Furthermore, international students themselves are convinced that Canada is a great place to build their careers and their futures, given the ease in which graduating students can obtain open work permits.

Canada's Strong Programs Streamlining Students' Path to Permanent Residency

In addition to a safe, inclusive, and open society, one of the main driving factors for students choosing to study abroad is their ability to obtain permanent residence in the host country. Due to Canada's declining birth rate, population growth through immigration has been an explicit government policy for many years. Targets are presently just under 300,000 new permanent residents per year. Out of the 300,000, 57% of the pie is allocated to Economic Class immigrants, which is the path most international students take. These targets do not include the hundreds of new study permits the government is planning on issuing.

The student's financial contribution to local economies cannot be understated. In 2016, students poured almost \$11.4 billion into post-secondary institutions, not to mention further economic contributions to society at large.

Post Graduate Work Permit

One of Canada's most successful means of drawing international students is through the post graduate work permit (PGWP). The PGWP in its current form has been around for 10 years. This program allows students who have completed a degree, diploma, or certificate at most post-secondary institutions in Canada to be eligible for an open work permit for a period of up to 3 years, depending on the length of their study program in Canada. It is important to note, though, that this work permit is not available to students studying in private colleges in Canada.

The PGWP gives students the opportunity to find work after their degrees, allowing them to later qualify for immigration under the Canadian Experience Class stream and increasing





their chances of receiving an invitation for permanent residence under the Express Entry program. The PWPG has been extremely successful and is perhaps the main reason behind Canada's successful recruitment of international students.

Provincial Nominee Programs

Canada has also attracted international students through its provincial nominee programs (PNP). These programs are a means by which a province nominates candidates to apply for permanent residence. In most cases, the provinces will give out nominations to those who have a connection to the province through study, family, or work. Many provinces have recognized the added value of international students and as a result, have created specific streams for international students to fast- track their ability to obtain permanent residence.

For example, the province of Saskatchewan has created avenues for international students to receive a nomination with little work experience. Usually, applicants trying to receive an invitation to apply for permanent residence must work at least a full year of full-time employment before they have enough points for an invitation. However, under Saskatchewan's PNP, international students can receive their invitations much sooner.

Under Saskatchewan's program, students who have graduated from a school in Saskatchewan are eligible to apply to the PNP so long as they have a valid PGWP, a job offer from a Saskatchewan employer in the student's area of study, and six months of work experience in Saskatchewan. The work experience can come from co-op terms, on- and off- campus work, post-graduate fellowships or work on a valid PGWP. This means that students can gain this experience while studying and can qualify for Permanent Residence much sooner than they otherwise would. Another option is for students who have studied within Canada, but outside of Saskatchewan. These students also need to have a valid PGWP and a valid job offer from a Saskatchewan employer in the student's area of study. Under this category, students also need to have six months of work experience in the province on a valid PGWP, but unlike students who studied in Saskatchewan, this work experience must be within the student's field of study. This means that students who studied outside of Saskatchewan still have the opportunity to accelerate their permanent residence application, if maybe not as fast as those students who chose to study in the province.

Most of the provinces also have specific student streams in their PNPs, which underscores the value provinces place on well-educated candidates. The PNP programs confirm that young people will have a much easier time of obtaining their permanent residence status if they obtain a post-secondary degree in Canada.

Canada's Continuing Interest in Attracting International Students

The Canadian government is continuing its push to become international students' number one choice for post-secondary education. Canada has recently announced a highly ambitious plan to admit about one million new Canadian Permanent Residents by 2020. Almost 60% of these immigrants are expected to come from economic immigrants, and international students applying for permanent residence are included in economic immigration.

Although Canada has numerous immigration programs for international students, the process is not always clear or straightforward, especially when it comes to the PNPs. There are simply too many options for international students to track, nor are they able to navigate the system. With guidance from experienced immigration lawyers, international students can take advantage of Canada's excellent immigration programs and fast-track their way to Canadian Permanent residence.

Devika Penekelapati Managing Partner, Borders Law Firm





Technology and us – The New Paradigm

Harshvendra Soin

You wake up in your Toronto home and your personal robot assistant serves you breakfast bearing in mind that you had been craving mangoes last night, thus keeping a mango shake in the tray of breakfast. Sounds like science fiction? This reality is nearer than you imagine.

Over the last two decades, technology has touched our lives to the point where it has taken over our lives. We have Jon, a 26 year old millennial working in an IT firm in the millennium city of Toronto. His day starts with

asking Siri, the iPhone assistant about his schedule for the day. He also remembers he is out of mangoes today which his mom loves and looks for them on Loblaw. It will be delivered before his mom arrives in the evening. He asks Alexa, Amazon Echo Assistant, for the weather and traffic updates and sleeps for half an hour more knowing he can afford to do that due to mild traffic in the area. 'You will be late by five minutes' the Google Assistant tells him for his oversleeping. Jon's day is spent in communicating with his team members based at Montreal through Tele presence, Video conference, calls and e-mails. He is glad to know through Blabla car that someone by the name of Vick is going in the same direction of his residence and he





Harshvendra Soin

watching it all. Finally, to end the day Jon tells Alexa to read out his favorite book to him and to block all applications till he is sleeping.

Over the last two decades, technology has connected us in multiple ways to the point where it has taken over our lives. Disconnecting from the network means disconnecting from much of the society. No healthcare, no travel, no work and no entertainment. We live in the times of connected worlds and experience. The focus today has shifted

from basic convenience to connected experience and there is nothing better than technology to deliver it to the customer. I am today strained to think of a part of our lives which has not been touched by technology and yet the scope for technology to touch our lives and give a better user experience remains immense and this makes it probably the most exciting times to work in technology.

Digital Revolution

The smartphone digital revolution has taken the world by storm. Going digital is hygiene for businesses today rather than advancement in technology. Customers today demand the world at their fingertips on their smartphones. These phones today run the show and can do anything from taking 360

pictures to recognizing faces, to shop online to even finding matches to The smartphone does not stop now fits on our wrists with the Smartwatches, which can act sport coaches while recording rate, running speed and other and telling you how far you are from your fitness goals. World without online, to date marry online! there and advent of as personal your pulse physical data

smartphones and network connectivity is unimaginable.

Artificial Intelligence

Personal technology gets truly personal with AI. Amazon and



Google can uncannily predict and recommend you products based on your search history, your conversations with your friends, and your visits to sites. Kevin Kelly, an American philosopher of technology, calls it to 'cognitise' - that is to inject intelligence into everything we do. Today, with more data being available and being collected, life seems more intelligent than ever before. Doctors today are taking advice from algorithms designed to take historic data of the patient, history of the disease into account and spot correlation of best practice and adverse side effects. Digital assistants like Siri or Alexa, equipped with machine learning are helping us find information, reach our destinations, order things online, plan our schedules and meetings etc and with the continual learning they keep getting smarter, faster and more accurate. Tesla is revolutionizing the Auto Industry with building predictive capabilities in its cars. Companies are using predictive algorithms for their existing client-interactions to be able to understand and know their needs and requirements on a more acute level and to better engage their customers. Boxever (a software organization) uses machine learning to improve CX and deliver 'micro-moments' to delight customers along the way.

Virtual Reality/Augmented Reality

Until recently, the consumers found AR/VR to be stuff that belonged to Science Fiction but in the last couple of years, especially after Pokémon Go's enormous success, the word is everywhere. The entertainment industry is match made in heaven for this technology and has already started using it to enhance CX. The Sundance Film Festival featured more than 30 VR experiences including cinematic work at the festival. Cinema, music, dance, games are looking at a new reality and experience that is destined to disrupt the industry. Product designing is about to become an absolutely new experience with AR. For instance, we can now project different material or design configurations on a clay model of a car and be able to design our cars much better. Training and education naturally find VR/AR suited to its needs. Simulating difficult to reach worksites before actually going there proves to be a better learning experience for students and employees. Autodesk has currently been scanning the historic Apollo 11 lunar module which may later be used to teach students and create a whole new learning experience the likes of which can be recreated to teach History, Science, Medicine etc.

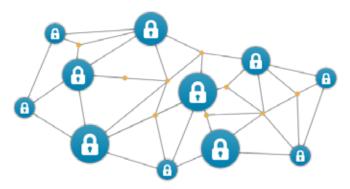
Internet of Things

The Internet of things (IOT) is the inter-networking of physical devices, vehicles, buildings, and other items—embedded with electronics, software, sensors, actuators, and network



connectivity that enable these objects to collect and exchange data. Smart cities, smart devices, and smart cars - it all starts here. Today, we have devices enabled with AI talking to our phones and to each other allowing us to not only save money, energy and time but also giving a better customer experience. Philips Hue Lighting System can change to any color you choose and can be turned on and off based on the schedule from your smartphone. We also have SmartThings Hub which lets you control lights, locks, plugs, thermostats, cameras, and speakers from a central hub that you can access from your smartphone, as well as a wide range of sensors that you can use with the SmarThings system to create a security solution that's integrated with all of the other electronics in your home. We also today have applications that extend beyond human use. Petnet's smart feeder helps you calculate the best type of food for your dog or cat, how much they should be eating, and even sets up delivery of pet food for when you run out. You control the smart feeder via your smartphone, and can monitor your pet's food consumption even if you're away from home. In addition to this, we have Smart Thermostat, SmartLock, and SmartToothbrush. With IOT, we look towards a connected world in the literal sense of the word, towards smarter devices and better, more intelligent machines.

Blockchain



Blockchain technology is a revolution in systems of record. Bitcoin is history's first permanent, decentralized, global, trustless ledger of records and Blockchain is the technology





that underpins Bitcoin. Blockchain is here to forever change the way we transact, way we use machines, way we save data and others assets and perhaps even the way we vote. Take a look at SmartBonds and SmartContracts. The former automatically pays bondholders their coupons once certain preprogrammed terms are met. The latter are digital contracts that selfexecute and self-maintain, again when terms are met. This finds significant application in Insurance, Asset Management and Global Payment mechanism. Block chain also finds application in Identity Security and Authentication. Blockchain based identity authentication systems use private key which is irrefutable unlike the password based security systems stored on insecure systems. In 2014, Denmark based political party Liberal Alliance used Blockchain to for their internal voting. With increasing problems emerging in electronic voting in countries like India, Estonia and increasing distrust in the e-voting systems all over the world - Blockchain looks like the way forward in voting. Block chain also is increasingly being encrypted with IOT devices for greater security and enabling transferability.

FUTURE IS HERE

"We always overestimate the change that will occur in the next two years and underestimate the change that will occur in the next ten. Don't let yourself be lulled into inaction" - Bill Gates Anyone who says 'future is here' has no clue how amazing the future is going to look like. Technology is not only shaping our way of doing things but also the way we approach concepts. What seemed impossible some time ago, with advent of new Technologies like 5G, AI, Robotics, AR/VR, and Block chain seems real and possible. New technologies are not only shaping trends and impacting business, they are transforming our lives and societies itself. Today it is difficult to separate Technology and society. Technology has affected all aspects of our living, be it agriculture, communication, health, transportation and education. Glimpses of future can often be seen today in the 'edge cases', says Tom Sandage, deputy editor and head of digital strategy at The Economist. For instance he argues, driverless cars are here, the challenge lies whether the manufacturers will add self-driving features to existing cars or build entirely new cars that operate only in autonomous. Concerns include safety, regulatory uncertainty, and liability in case of accidents. Models suggest that shared, self-driving taxis could reduce no. of vehicles needed in a typical city by 90%. Most people would no longer need a car, space wasted on parking could be used for housing or parks and the electric nature of cars would further reduce carbon emissions. Cars accidents and death would reduce. In developing countries, people might skip car ownership altogether. Just as cars reconfigured cities in 20th century, autonomous cars could do the same in 21st.



Communication looks to scale new heights in the future. Leo Mirani, The Economist's news Editor, predicts AR glasses would in the future replace smartphones. Direction wouldn't be lines our screen but trails to be followed on the path ahead. Walking past a restaurant/café/shop, it would present to you its entire catalogue to scroll through and order anything on the go and pay and get it delivered to your doorstep as you rush to your office. Information of people shall appear as they talk to you and your virtual assistant will simultaneously guide you with respect to language, context, cultural background etc. Of course, our reality (virtual of course) shall be decided by us allowing us to move around in the Roman or Mughal Era or roam around in different countries.

Connected lives, connected worlds, connected Experiences will be a living reality.

But we must bear in mind that it is not technology that is causing revolution but is revolution's child. We must remember that technology throughout history has had unintended consequences. The climate change is result of vast, mindless burning of fossil fuels. CFCs and their ozone damaging powers were unknown when it was developed. The unknowns we hope were largely due to ignorance but today the scope for ignorance is less. The negative impact need to be carefully assessed just as much as the positive impact. If you consider the possibilities of advancements in Al, IOT, Bioelectric implants and Gene editing, the impact of social media on the society has been minimal. This makes the future look just as terrifying as promising. Today we share a greater responsibility to assess the impact of our actions and of our technologies and be more answerable than ever before.

Harshvendra Soin
Chief People Officer, Tech Mahindra Ltd

Digital - A New Wave

Dr. Puneet Kaur Kohli

Intelligent processes, enabled by digital technology, create a virtuous cycle of constant improvement fed by continuous feedback.

One way to trace human history is to follow the evolution of work. First came the artisan, who labored over one pair of shoes at a time, basically an ad hoc process. Next came the Industrial Revolution, with its standardized parts and repeatable processes, vastly improving productivity but at the expense of variety. More recently, the



Dr. Puneet Kaur Kohli

norm has been adaptable processes, in which the same people and equipment can be adapted to provide more variety. But the adaptations often come slowly and are fraught with both process design and execution risk. Now there is a new game in town: intelligent processes, which have been made possible by the explosion of digital technologies, and which are set to reinvent much of the way that businesses are run—in as soon as the next five years.

An intelligent process is studded with sensors that monitor every move and feed those observations into sophisticated models that allow people and software to make real-time adjustments and decisions. Digital technologies make it possible to identify opportunities for adaptation, analyze the trade-offs and then adapt faster and more efficiently.

By introducing the ability to continuously sense internal operations and external market conditions and to analyze variations quickly, digital capabilities allow intelligent processes to identify opportunities for improvement. And once an opportunity for improvement is found, other digital technologies, such as intelligent tools, advanced collaboration technologies and adaptive robotics, execute changes (even relatively complex ones) quickly.

Intelligent processes make it possible to take advantage of fluctuations in the price of raw materials or spikes in the demand for specific products or services—and then respond in real time or, at a minimum, at a fraction of what it took even adaptable processes to do. By combining the ability to detect and analyze quickly with the ability to respond just as fast, intelligent processes are able to adapt and self-evolve. Significantly, intelligent processes help companies break free from traditional approaches to the organization of work. In fact, over the next five years, First, they will be able to incorporate experimentdriven rapid iteration, in which people and technologies interact in new ways to accelerate the evolution of products. Second, they will be able to take advantage of recombination—the ability to shift work between boundaries, especially between humans and machines to make work processes even more flexible. And finally, they will be able to pursue edge-centricity by pushing decision making away from corporate headquarters to the far corners of the enterprise—hastening the circulation of knowledge to the edges of the enterprise,

around the perimeter and, ultimately, from the edge back to the core. Large retailers have been among the leaders in this practice, often testing prices and adjusting them rapidly to take account of changing market conditions. Today, some are using









their vast amounts of stored data to make and fine-tune offers in real time, catering to "the nonstop customer."

How do you feel about managing robots? The prospect isn't as far-fetched as it sounds and could be coming soon to a job near you, thanks to process recombination—reallocating work processes between people and intelligent tools or even robots. In other words, "teaming with machines" may become the norm. Robotic devices have been transforming physical work since the 1960's. But only in recent years have robots moved beyond simple replication of human activity (such as welding or steadily placing microscopic parts) to include intensive interaction with—and learning from—human beings. The next five years promise dramatic changes in how work is designed to capture even more of their potential.

Advances in machine vision and software controls for robots are behind two approaches to work design that are growing in popularity and impact. The first is relatively familiar: Humans use remote control robots to "project" themselves into toxic or dangerous situations—bomb disposal, for example. Increasingly, another sort of guided robot is showing up in medical and even educational applications. With telerobotics, doctors can "visit" patients by maneuvering a robot equipped with a camera and video screen through hospital corridors. Homebound sick children can still attend classes through similar devices.

Centralized corporate managers now command terabytes of data. As masters of the data, they should control decision making—right? Well, yes, up to a point. But technology that gathers localized data can empower local decision making in a process we call edge-centricity. With edge-centricity, information and decision-making authority are pushed out to the most customer-facing points in the organization, where the information can be put to the best practical use.

As a showcase for the most innovative thinking on highperformance business, Outlook focuses on six core themes: Redefining Competitiveness, Digital Disruption, Global Operating Model, Open Innovation, Sustainability and Workforce of the Future.

❀ **Dr. Puneet Kaur Kohli** Group CTO, Manappuram Financial Limited



You're Ready to Sell, But is Your Business Ready for Sale?

Sonu Dhanju-Dhillon & Allan Bronstein

If you're contemplating selling your business, picture yourself as the prospective buyer. What questions would you ask and what records would you want to see, in making your decision?

The answers to these questions will tell you what you need to do to get your business ready for sale. For those business owners who keep their records in order, this will be a relatively



Sonu Dhanju-Dhillon

easy task; for those less organized, it may prove to be very time-consuming.

Set out below are some of the things to think about in preparation for an ultimate sale:

Are the financial records up to date?

One of the first things that prospective buyers want to review is the financial records of the business for the current fiscal period and at least the previous three periods. It is also important to ensure that your accounting systems are appropriate for the type of business. I have seen transactions fall apart when prospective buyers have discovered failings in the financial reporting systems of a business.



Are the corporate records up to date?

A prospective buyer will review, among other things, the 'constating documents' of the business, as well as any public filings. Sellers should ensure that all of their corporate records are up to date and reflect the current stakeholders, board of directors and officers of the business.

Allan Bronstein

Are the material contracts of the business easily accessible?

As part of their due diligence, prospective buyers will want to review all of the material contracts relating to the business. While it may not be necessary to set up a formal data room at this point, it is never too early to start collecting signed copies of all material contracts, client lists, registrations, permits, etc. so that they are easily accessible in a central location. The challenge may be to do so without raising employee suspicion about a potential sale.

Are there any outstanding issues with customers or suppliers?

It is important to resolve such outstanding issues as old







payables, old receivables, warranty claims, discount or rebate issues, or any other issue that could indicate to a prospective buyer that you have an unhappy customer or supplier.

Are the employment terms relating to key employees adequately documented?

Where certain employees are key to the success of the business, ensure that their terms of employment are sufficiently documented in appropriate employment agreements or consulting agreements. Consideration should also be given as to what effect, if any, a sale may have under the terms of any such employment or consulting contracts.

Are all shareholder loans documented?

Repayment of shareholder loans is one of the most taxeffective ways to repatriate some of the sale proceeds. Quite often owners lend money to the business and don't properly document such loans. Prospective buyers become suspicious when told about such loans at the last minute.

What consents are required in connection with a sale of the business?

It is important to know in advance what consents are required in connection with a sale of the business. For example, consent may be required from the seller's landlord, from a third party to a material contract or from the lenders to the business. An assessment should be made as to when might be the appropriate time to approach such parties regarding obtaining the appropriate consents.

When do leases expire?

Review your real estate leases, especially if your business is tied

to its location. Make sure the lease does not expire or require renegotiation within the time frame that you plan to sell the company. If the company's location will discourage buyers, consider moving the location before you place the business up for sale.

Is there a list of company assets?

Fully evaluate and catalog company assets, from property to warehouse inventory to employees. If you delayed investing in computer upgrades designed to manage and control the flow of inventory, now is the time to modernize.

If company assets include real estate, separate or sell the property before the company hits the market. Real estate can devalue a business simply because it complicates the financial records, which in turn can make potential buyers hesitant to assume a new business with added expense.

Do I need to consider any type of tax planning?

It is very important for the sellers to review the current ownership structure with their tax advisors and to discuss any available tax planning strategies. Far too often sellers leave this to the last minute when, in some cases, certain strategies are no longer available.

In general, it is always best to be well prepared for the due diligence process, as this will save time and money in the end.

Sonu Dhanju-Dhillon
Partner, Torkin Manes LLP

Allan Bronstein
Partner, Torkin Manes LLP



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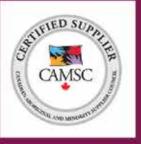












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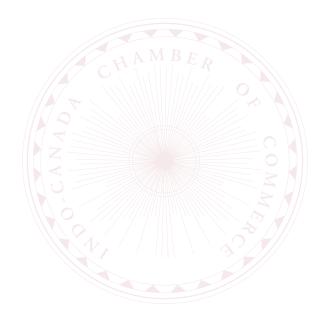
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Kanwar Dhanjal President



Kanwar Dhanjal is a technocrat with more than 25 years' experience in the instrumentation and automation services sector. He is founder of Just Instruments Inc., which serves the process control industry. He has been associated with the Indo–Canada Chamber of Commerce (ICCC) for nearly a decade, and has risen from the ranks of ordinary membership to become the Chamber's President in 2017. Mr. Dhanjal has been a director responsible for the Trade and SME portfolios in 2015–16, and the Trade and Affinity portfolio in 2016–17; prior to that he was the Chair of ICCC's Energy Committee for two years, and the Chair of the Annual Gala committee in 2015. Mr. Dhanjal is a keen community leader and is associated with the Rotary Club of Brampton he is the Chair of the International Trade Committee of Brampton Board of Trade.

Devika Penekelapati Vice President – Sponsorship & Corporate Secretary



Devika Penekelapati is a founder and Managing Partner of Borders Law Firm, a boutique immigration law firm in Toronto. She has extensive experience of Canadian immigration law and specializes in assisting multinational corporations with all of their cross-border matters. Her clients include leading companies in the technology, finance, mining, and pharmaceutical industries. She is certified by the Law Society of Upper Canada as a Specialist in Citizenship & Immigration Law.

<mark>Ajay Tandon</mark> Vice President - Events & Programs



Ajay Tandon is serial entrepreneur in various industries & CEO of the Canadian Travel Services, a complete travel solution and aviation company specializing in projects across the globe. CTS is a proven leader in travel sector with a global footprint from South Asia, Middle East, Europe, Africa, Central Asia and Americas. He joined the travel industry in the Islands of Maldives with KLM Royal Dutch Airlines and during the ensuing two decades, took challenging posts in UAE Dubai and Abu Dhabi, the Netherlands, Kazakhstan, Kyrgyzstan and Yemen to garner numerous awards. KLM & Alliances awarded him the highest honor in sales for Middle East and South Asia. His community support extends to several organizations across Canada. He has been founding Director for Transformation Institute of Leadership focusing on Afro Canadian youth & also in Advisory Council of New Brampton an organization working towards a new dynamic city. He has been involved with the ICCC for more than a decade serving in various leadership roles.





Nareshkumar Chavda

Vice President - Government Relations & Membership

Nareshkumar Chavda, is President of Globayan Immigration Corporation. Practising Immigration Law as an Immigration Consultant & Commissioner of Oath–Ontario. Dealing with many diplomatic missions abroad including High Commission & Consulate offices of various countries part of his professional practice. Director and General Secretary of NAIC (National Alliance of Indo–Canadian), organized Prime Minister Narendra Modi's Community Outreach Event at Toronto, Canada on April 15, 2015, attended by Canadian PM, Stephen Harper and members of 300 organizations across Canada with total attendance of 10k. He was Invited to Pravasi Bharatiya Divas (PBD) March 29, 2016, & January 8, 2017, as Guest Speaker on topic of Pre–citizenship surrender certificate enhancement and preservation of OCI smart card.



Pramod Goyal

Vice President - Finance

Pramod Goyal is a business strategist and a highly experienced management consultant with over 30 years of experience in founding, managing, and advising growth companies, including strategy consulting, corporate finance, audit and governance; private equity transactions and venture capital; commercial due-diligence and strategic business relationships. He is currently the SVP and CEO of Canadawide Financial Corporation Limited, a business advisory and management consulting firm. In the past, he has held senior roles at Investco, Royal Bank, Scotiabank and Acer Telecom. He holds a Bachelor of Science, and Post-Graduate Diploma in Internal Audit from University of Delhi, and a Master of Business Administration from Northwestern and York Universities. He is an Associate of the Institute of Canadian Bankers and a member of the Institute of Corporate Directors. He served on several professional, private and non-profit boards, and committees of various organizations.



Abu Becker

Director - Affinity Programs, Business Development & Council Affairs

Abu Becker is Director – Affinity Programs, Business Development & Council Affairs ICCC, CEO of Nrich Group and President of Airbond Travel. He has been appointed as the Canadian representative of the SFO Technologies and NEST Group of India. Abu has led five Indo Canada Trade Mission alongside Prime Minister, Mayors, Ministers, Policy Makers and Entrepreneurs. Abu worked closely with South Asian, Middle East and African communities in Canada has jointly raised over a million dollars for the Muslim Friends of Osler. Abu is current President of the South Asian Canadian Health Services (SACHS) and founding member of the Brampton and Regional Islamic Centre (BARIC). Abu's vision is to create jobs in Canada, help and educate the less fortunate around the globe. As Multi-Cultural Ambassador with World Vision Canada, he assisted in providing support for the Chennai Flood Relief Campaign. Abu believes in cultivating the leaders of tomorrow and has been appointed as a business mentor at W Booth School of Engineering in McMaster University. He strongly adheres to his slogan – Learn, Earn, Return.





Pranav Patel

Director - Membership & YPE



Pranav Patel is a practicing barrister, solicitor and notary public, in the jurisdiction of Ontario, and Canadian federal jurisdiction. He enjoys an outstanding reputation in the legal community, and has enriched experience in the public and private sectors. He is active with community forums, social service organizations, and is the chair of the Toronto District School Board Council, member of the Law Society Of Upper Canada, member of the advising committee of the City of Toronto, Co-chair-Gujarat Public Affairs Council Of Canada, VIP Delegate ISCON Canada, and more specifically proud to be organizing committee member of National Alliance of Indo Canadians in the most recent visit of Indian Prime Minister Modi with support of Indian High Commission to Canada.

Sanjay Brahmbhatt

Director - International Trade, Mining & Energy



Sanjay Brahmbhatt is a small entrepreneur with over 20 year experience in the field of Business Development, Sales and marketing in India, Dubai (UAE) and Canada. Professionally qualified in Sales & Marketing field, Mr. Brahmbhatt is the founder of Range Enterprise, a creative promotional product agency catering to SME, Corporate and Professional arena. Prior to entrepreneurship, he worked with ADT Canada Securities, and was nominated to 'President Club Excellence' award for superlative performance and achievement in sales. He has been involved with the ICCC as the chair of SME Committee. He was awarded Outstanding Volunteer by the ICCC for 2015–16.

Tauseef Sheikh Director - Sponsorship, New Immigrants & Mentorship



Tauseef Sheikh is a seasoned, top-performing banking professional with experience in Global Banking, Retail Banking and Wealth Management. Prior to joining HSBC Bank in Canada, he was with HSBC India and part of the start-up team of the NRI (Non-Resident Indian) office in Canada. He was responsible for building a North American platform for providing onshore and offshore banking products with particular focus on cross- border Private Banking services. He is also the Ambassador for Diversity and Inclusion with HSBC in Canada. He believes in giving back to the community.



Rakesh Joshi Director - Legal Affairs

Rakesh Joshi is a member of the Law Society of Upper Canada and is a practicing lawyer in Toronto. He is member of Canadian Bar Association and Director of Canadian Association of South Asian Lawyers. Engaged mainly in Real Estate Law and Corporate Law, Rakesh has handled a high volume of transactions successfully to the utmost satisfaction of his clients. He was decorated with the prestigious Queen Elizabeth II Diamond Jubilee Medal. He is on the panels of prestigious print media houses and community organizations in Toronto and GTA as their Legal Advisor/ Member Advisory Board. He is a member of Brampton School Traffic Safety Council.



Pradyuman Jhala

Director - SME

Pradyuman Jhala is the President and CEO of SPS Canada Immigration and an active member of Immigration Consultants of Canada Regulatory Council. He is also the founder of the SPS Canada Group of Companies, which includes SPS Canada Immigration, Student Placement Services Inc., SPS Canada Capital, SPS Canada Asset Corp. and South Asian International Student Association (SAISA). He has been appointed as the Commission of Oaths by the Ministry of the Attorney General, Ontario Canada. With over 15 years of experience as a Senior Immigration Practitioner, he handles all immigration related matters for global clients.



Arun Srivastava Immediate Past President

Arun Srivastava CPA-CMA, MBA is the CEO& President of Paystation Inc. a Canada wide Payment Technology company based in Mississauga, Ontario. With 62 years of excellence, Paystation Inc. continues to be a leading payment solution provider for financial institutions, credit unions, the Canadian government and businesses. Since 1955, Paystation has partnered with several leading manufacturers and solution providers. While keeping current with the continual evolution of technology, Paystation provides premium products including cheque scanners, imaging solutions, instant card issuance printers, cheque writing technologies and document protection to the Canadian marketplace.





Deepak Ruparell



Deepak is founder and president of the Silver Hotel Group – one of the largest privately owned hotel investment, development, and management companies in Canada. Under his leadership, the company focuses on all areas involving hotel investments. Silver's current portfolio includes 16 hotels located in Canada and the U.S., and ranges from full service and limited hotels to independent boutique hotels.

Goldy Hyder



Goldy Hyder is President & CEO of Hill+Knowlton Strategies Canada's leading strategic communications firm. He is a seasoned national public affairs practitioner with public, private and non-profit clients in variety of sectors. Goldy is Chair of the Ottawa Senators Foundation, Special Advisor on Diversity with United Way of Ottawa where he was Co-Chair of the 2013-2014 community campaign. He is an Executive Committee member of the Century Initiative and an Advisory Board member for Indo-Canada Chamber of Commerce. He was also a long-time member of Carleton University Board of Governors. Goldy is a regular commentator on business and politics in the national media and appears weekly on CBC's hit show On The Money "Big Picture Panel." Goldy received the Queen's Diamond Jubilee Medal in 2013 for his distinguished service to Canada. Goldy graduated from University of Calgary with Bachelor and Master of Arts degrees specializing in public policy. He is married to Fatima and they have three daughters.

Pavi Binning



Pavi Binning is the President of Wittington Investments Limited. Wittington Investments is the private holding company owned by the Weston family which controls the Weston Group of Companies including George Weston Limited, Loblaw Companies Limited, Shoppers Drug Mart, Choice Properties REIT, Weston Foods and the Selfridges Group. Pavi was previously the President and CEO of George Weston Limited. He has an extensive range of public company experience from industries including food, alcoholic beverages, and telecommunications, retail and building materials. Prior to joining Weston, he was at Nortel Networks Corporation where he initially held the role of Chief Financial Officer, and subsequently Chief Restructuring Officer. Prior to coming to Canada, Mr. Binning was a Board member and the Chief Financial Officer of Hanson plc and Marconi Corporation plc in UK. He held these roles after spending 17 years at Diageo plc, one of the world's leading consumer goods companies, in a number of senior Corporate and Operational roles.



Pradeep Merchant

Pradeep Merchant is a well-known and respected Physician in the Indo-Canadian community and in the City of Ottawa. In 1997, he was appointed as Chief of Division of Neonatology at the Ottawa Civic Hospital and the Medical Director of the Rich Little's Special Care Nursery. Currently, he is the Site Chief of the Division of Neonatology at the Civic Campus. He has played an active role in building strong professional and business organizations in Ottawa. He has been an extremely successful Chair of the Indo-Canada Ottawa Business Chamber (ICOBC) for the years 2010-2012. He has been instrumental in developing and is a current Chair of the Governing Council of "Canada-India Center for Excellence in Science, Technology, Trade and Policy" in Ottawa at the Carleton University. He is one of the Executive Governor, on the Board of Governors for Carleton University for second term of three years from 20216-2019. He has served on the Board of the Mahatma Gandhi Peace Council of Ottawa and on the Board of Queensway Carleton Hospital Foundation. He is on the Ottawa Hospital Foundation board, helping the local healthcare in Ottawa region. Dr. Merchant was conferred Queen



Elizabeth II Diamond Jubilee Medal for outstanding Canadians, which was announced by the Governor General of Canada.

Ramesh Chotai

Ramesh Chotai was born in Northern Uganda and pursued his education in Britain completed his training as pharmacist in U.K. and Switzerland. He returned to Uganda and joined ICI Pharmaceuticals (U.K.) as CEO. Ramesh came to Canada in 1972 and started as a pharmacist/manager at an Oshawa pharmacy. He started Bromed Pharmaceuticals in 1976, Bromed is committed to providing high quality, innovative & cost-effective healthcare products. He served as President – Hindu Temple and Cultural Centre, Mississauga, Vice President – Canadian Museum of Hindu Civilization, Chairperson Canada India Foundation and Co-Chair Trillium Hospital Foundation where he raised \$600,000.00. Mr. Chotai is recipient of Ontario Govt's voluntary service award and ICCC's President's Award in 2004 and Queen Elizabeth Diamond Jubilee Award.



Sriram H. Iyer

Sriram H. Iyer is President & Chief Executive Officer of ICICI Bank Canada, a wholly-owned subsidiary of ICICI Bank Limited, India's largest private sector bank. He is also Regional Head of ICICI Bank's North American operations. In 2012, Mr. Iyer was awarded the Queen Elizabeth II Diamond Jubilee Medal and the Indo-Canada Chamber of Commerce Corporate Executive of the Year. Additionally, he was named on Canada's Top 40 Under 40TM list in 2008 by Caldwell Partners. Mr. Iyer is actively involved in building trade relationships between India and Canada, participating in multiple Canadian trade delegations to India, including Prime Minister Stephen Harper's delegation in 2009.





Venki Raman



Venki Raman is a motivational speaker who mentors newcomers to Canada. He is passionate about the upliftment of the youth, and constantly contributes his time and energy for the betterment of the underprivileged and hospitals. Over the past 17 years Venki has led several large teams successfully delivering high customer satisfaction, coupled with strong business results. Venki's motivational leadership style of his current team of over 250 people, is reflected in the enthusiasm and passion with which his team members help clients achieve "what matters" to them. Venki's personal mission is to "kindle the human spirit" in every person he encounters – personally, in business and in the community. Venki's motivational leadership style travels beyond his team, to newcomers whom he motivates and guides in career planning. Most recently, Venki participated in mentoring sessions through the United Way guiding newcomers to look beyond their obstacles and focus on their strengths, to make themselves highly marketable.

Vinitha Gengatharan



Vinitha Gengatharan is the Director, of Waterloo International at the University of Waterloo where she leads the University's global engagement priorities. Previously, Vinitha was at the University of Toronto for 16 years where she held progressively senior roles and was responsible fro advancing the University of Toronto's international profile, institutional partnership and key international priorities for the University. She has extensive experience engaging in the Asia – Pacific region including building institutional collaborations with government, industry and institutiOns in India . In 2015, she led the University of Toronto's response to the Syrian refugee crisis in partnership with other GTA universities. She has also been an active volunteer in the not-for-profit sector, including as Chair of the Agincourt Community Services Association, a United Way anchor agency. She is the co-founder of Tamil Women Rising, a non-profit organization that empowers Tamil women and their allies to seek success and advance in their careers.

Kuldeep Sharma



Kuldeep Sharma is President & CEO of Crown Group of Hotels Inc., has demonstrated true excellence in managing over 12,000 employees in a Human Resource company, at a time with over 34 years of business experience, in India. He is an entrepreneur who has transitioned from service industry in New Delhi to hospitality in Canada. His maiden venture in Canadian hospitality of 2013 was a resounding success. With the vision to grow in the hospitality industry, he utilizes his ability to delegate long term goals, mentor and guide team. Crown Group of Hotels owns and operates five hotels across Ontario, employing over 300 people, and works with brands such as: Marriott, Hilton, Best Western & Choice. He is the recipient of the "RBC Top 25 Canadian Immigrants 2017" Award.





Akhil Tyagi

Akhil Tyagi is Area Director for Asia & AustralAsia – Infrastructure, at the International Trade Programs Division, Ontario Ministry of International Trade. Working with the Ministry, Akhil has contributed to increase the export capabilities of several Ontario companies and led key trade missions to India that generated business opportunities for Ontario manufacturers and service providers. Akhil specializes in growth strategies with focus on globalization and in raising capital from domestic and international markets. Akhil held several senior management and business development positions with leading engineering companies in India, among which are: Regional Manager, NEG Micon, and Zonal Manager, Kirloskar Oil Engines Ltd., an Indian market leader in its sector. Akhil is a Mechanical Engineer from Birla Institute of Technology and holds an MBA from the Rotman School of Management.



Surjit Babra

Surjit Babra serves as Chief Executive Officer of Skylink Express at Skylink Group of Companies Inc. Previously, Mr. Babra was affiliated with Sunbeam Travel, London, England from 1972 to 1981. He received a BA Degree from Arya College, Ludhiana, India in 1972. In May 2014 Surjit Babra along with a few partners purchased the two million square feet Heinz Leamington plant in Ontario, thereby reinvesting in Ontario and saving 250 jobs. Today, the company has expanded to 550 employees. This new venture is operating under the name Highbury Canco Corp. Surjit Babra is a recipient of numerous awards and honors such as Business Person of the Year Award, Sikh Sewa Award, Mother Teresa Humanitarian of the Year Award, B'nai Brith Canada's "Award of Merit" for their contributions to the Canadian society, Gulland Excellence Award, Pravasi Bharatiya Samman Award, Queen Elizabeth II Diamond Jubilee Medal, Transformation Awards – Enterprise, World Travel Mart" Award, Navigator Award etc. Surjit Babra is well known for his philanthropic activities and also started his own "SkyLink Children's Charity" which has contributed to Haiti, Sick Kids Hospital, the



GGSCF and many other children causes' including Canadian Soldier's Benevolent Fund- Petawawa, Ontario.





ICCC COMMITTEES 2017–2018

Audit

Imtiaz Seyid, Chair Harcharan Grover Bhavna Duggal

BUSINESS DEVELOPMENT

Abu Becker (Director, Business Development, Council Affairs) Jayesh Menon V T Varadrajan Vikas Kaushik Gurpreet Bedi Jameet Gill Dave Virdi Rushi Ghadawala Nimish Patel Durgesh Katakkar

Events

Ajay Tandon Vice President, Programs and Events) Paluck Sharma Indu Reddy Ashwin Amin Rajesh Shah

ENERGY

Sanjay Brahmbhatt

FINANCE

Pramod Goyal (Vice President, Finance & Sponsorship) Jaswinder Ahluwalia Sanjay Kulkarni Sanjay Chadha Vinod Gupta Harjeet Ghatora Bharat Chavda

GOLF Sanjay Makkar – Chair

GOVERNANCE

Rakesh Goenka, Chair Sanjay Makkar Jagdish Bajaj

GOVERNMENT RELATIONS

Nareshkumar Chavda (Vice President, Government Relations) Ravi Hooda Rakesh Patel Chirag Shah

INFORMATION & COMMUNICATION TECHNOLOGY

Vijay Thomas Chair Bhavik Parikh Chirag Shah Rekha Catari Ron Bakshi Kunal Chakravorty

MEMBERSHIP

Pranav Patel (Director, Membership & YPE) Udit Patel Parth Patel Jesal Patel Jignesh Patel Parinbhai Chokshi Prakash Barbhaya Balmukund Kiri

MENTORSHIP & NEW IMMIGRANTS

Sheikh Tauseef (Director New Immigrants & Mentorship, Sponsorship) Ashok Baghwala – Chair Samy Ramchandran Darpan Patel Dhaval Vediya Dhruv Ghosh Navin Devjani Ajaay Modi Mokshi Virk Kala Narayanan

MINING

Kanwar Dhanjal President, ICCC Sanjay Brahmbhatt, Director

NOMINATION

Anil Shringi, Chair

Chambre de Commerce

SMALL & MEDIUM ENTERPRISE

Pradyuman Jhala Director – SME Nirav Ashra – Chair Uday Kulkarni – Co-Chair Harjit Jaswal Nayan Brahmbhatt Raj Shah Kinjal Shah

TRANSPORTATION & LOGISTICS

Rajneesh Walia – Chair Mahmood Lalani – Vice Chair Manpreet Mann Deepak Anand Sonny Gujral Vibhor Gupta Jacques Maltis Manan Gupta Paramjit Multani Sandhya Bhardwaj Laxman Chauhan Anil Thakkar Harshit Shah

TRADE & COMMERCE

Sanjay Brahmbhatt Director, Energy, Mining, Trade & Commerce Tina Larsen – Chair Mayur Dave – Co-Chair Keyur Patel Kashyap Patel Umesh Patel Satyajit Swaminathan Ami Ghadawala Mayank Bhatt Harshit Shah

WOMEN ENTREPRENEURS & PROFESSIONALS

Shibani Sahney Chair Anu Kalra Shilpben Patel Gursharan Kandra Reema Sarin Salini Bhardwaj Jameet Gill Vijeta Tokdas

YOUNG PROFESSIONALS ENTREPRENEURS

Pranav Patel, Director Sameer Sharma



Membership & Government Relationship Committee Report 2017-2018

MEMBERSHIP COMMITTEE REPORT:

"None of us is as smart as all of us." --Ken Blanchard

On behalf of membership committee, I would like to thank ICCC president Kanwar Dhanjal and all directors, committees and members for their continued support as we strive to reach our membership goals. We would also like to give special thanks to our new members, who have been invaluable in supporting our vibrant membership committee team.



Nareshkumar Chavda

members and new participants from inside and outside the GTA and across Canadian provinces. We regularly receive feedback about completed work, advice for future membership committee activities, and use the information to distribute tasks between committee members.

We are especially grateful for the service of one of our most senior directors, Mr. Abu Becker, for always motiving and helping us in all our endeavors.

As many of you may know, the ICCC has been holding free membership drives in all corners of the GTA since October 2017. We are happy to report that through the hard work of all committee members, especially our Hon. Director Membership, Pranav Patel, we have not only gained membership across Canada's provinces, but from across the ocean in India, through the India Mission 2018. We are very proud that our new members, including numerous double-digit Lifetimes members, are Indo-Canadian seasoned professionals, enthusiastic entrepreneurs and corporate leaders, who embody, are committed to and live by the mission statement of the Chamber.

Through the creation and fruitful application of innovative strategies, our team of positive, committed volunteers have not only recruited, but have educated new members. They have done so on a one-to-one basis and by approaching different community organizations and informing them of the Chamber's various activities in the Indo-Canadian community. This is hugely beneficial to both individual new members and to the community at large. This year, through events like those in International Trade held by Mr. Sanjay Brahmbhatt, we have successfully recruited the greatest number of new members in ICCC history.

We would also like to ensure our membership that we have continued to hold monthly conference calls with committee

GOVERNMENT RELATIONSHIP COMMITTEE REPORT:

We have maintained excellent lines of communications with the Canadian Government, Indian Government, and office of the High Commissioner of India, Ottawa, and Consulate General of India in Toronto. We reintroduced them to and reminded them of ongoing Chamber activities and informed them of the Chamber's future plans to promote ties between Canada and India.

Our India mission had successful meetings with four Chief Ministers. We also entered memorandums of understanding with various business organisations such as Trade promotion Council of India (TPCI) by having business-to-business meetings. A highlight of our year took place in New Delhi in early 2018: on our participation with over 65 delegates from ICCC in business forums held in Mumbai and New Delhi and Chamber was recognized by the Right Hon. Prime Minister of Canada, Justin Trudeau, in his speech.

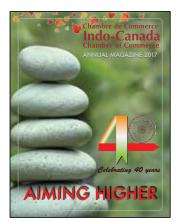
We are strongly committed to do our best for the rest of our tenure as a great team of Chamber.

With my sincere gratitude and continued commitment! Nareshkumar Chavda

Vice President Membership and Government Relationship





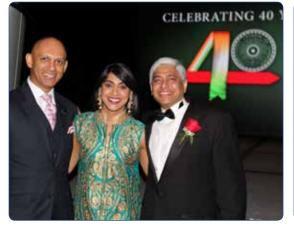


ANNUAL AWARDS & GALA NIGHT

11 June 2017

Over 800 eminent Indo-Canadians converged at the Metro Toronto Convention Centre on June 10, 2017 to celebrate and honour the achievements of nine Indo-Canadians from diverse fields honoured at Indo-Canada Chamber of Commerce's Annual Awards & Gala Night. Hon. Bardish Chagger, Leader of the Government in the House of Commons and Minister of Small Business and Tourism, was the Chief Guest and Mr. C P Gurnani, CEO of Tech Mahindra was the keynote speaker. The theme for 2017 gala was "Aiming Higher."

























CELEBRATING 40 YEARS



AIMING HIGHER









ICCC









19th ANNUAL CHARITY GOLF CLASSIC

27 June 2017

The 19th Indo-Canada Chamber of Commerce's (ICCC) Annual Golf Classic was an overwhelming success with over 120 enthusiastic amateur golfers having a great time. Tuesday, June 27, 2017 turned out to be a perfect day for golf. The ICCC contributed \$10,000 to the Trillium Health Partners Foundation.

The team comprising Mit Patel, Ashmit Patel, Todd Burdon and Jake Michaels won the tournament. Arun Srivastava, President, ICCC, CIBC representatives and Sanjay Makkar, Chair Golf Committee presented the winning team with the rotating trophy. Speaking on the occasion, Arun Srivastava

emphasized that the Chamber has taken important measures to engage the business community "to ensure accountability and rapid growth of chamber and provided great value to our members and stakeholders."



















20th ICCC Charity Golf Classic

@ Greystone Golf Club 9689 Dublin Line, Milton, ON L9T 2X7

26 Jun 2018 11:00 AM - 8:00 PM

Registration Foursome – \$1,300.00* Individual spot – \$350.00* (*Dinner Reception included)



FOR DETAILS: Indo Canada Chamber of Commerce Call: 416-224-0090 / 416-224-0482 E-mail: iccc@iccconline.org Networking Reception & Dinner \$50.00 (For attending the dinner reception only)

PROMOTING SMALL BUSINESS ICCC's SME EXPO 2017

05 December 2017



The ICCC's inaugural SME Expo 2017 became a successful attempt by the new leadership of the Chamber to consolidate its programming and make it more business focussed rather than diaspora focussed. The SME Expo replaced the Winter Gala.

The Honourable Jeff Leal, Minister for Small Business, Ontario, who was one of the main speakers at the event, emphasized the need to promote small businesses with a view to create employment opportunities and lauded the role of the ICCC in consistently advocating the cause of Canadian small and medium entrepreneurs as a part of its mandate.

Amb. Dinesh Bhatia, the Consul General of India in Toronto, credited the ICCC for understanding the emerging dynamics of the Canadian and the Indian economies and the role small businesses are and will be playing in these economies in the future.

In his remarks, ICCC President Kanwar Dhanjal said, ICCC-SME Expo2017 is a great opportunity for Canadian small businesses to make direct connection with consumers and other businesses.

















Two panel discussions were also organised as a part of the SME Expo 2017. Veteran ICCC member Murray Jans moderated the first on Financing, Support and Startup, Impact of Proposed Tax Changes. The panelists were Jeff Dennis – Partner at Fasken Martineau; Renu Narang – BDC; and Mike Marshall – CIBC. Sat Swaminathan moderated the second panel discussion on Cryptocurrency, Fintech and Digital revolution. The panelists for this one included Rahul Petkar – CEO Intellect Design Arena Inc., Harshvendra Soin – VP & Country Head, Tech Mahindra; and Peter McArthur – RBC. Royce Mendes, Director & Senior Economist, CIBC, gave the keynote address.





















INDIA MISSION 2018

06-18 January, 2018

The Indo Canada Chamber of Commerce's (ICCC) India Mission 2018 delegation to Mumbai, Ahmedabad, New Delhi, Chandigarh and Kolkata from January 4 to 16, 2018, consisted of members from financial sector, small and medium businesses, hospitality, travel and tourism, information technology and real estate sector.

Among the important Memorandums of Understanding (MoU) that the ICCC signed include one with the Trade Promotion Council of India (TPCI), Indo American Chamber of SME, Bengal Chamber of Commerce and Industry and renewal of MoU with Gujarat Chamber of Commerce & Industry (GCCI).

The MoUs cover the following areas:

- Cooperation in promoting trade between Canada and India through new initiatives
- Promoting the new business initiatives & schemes of the Government of India in Canada and bilateral promotion of investment.

The ICCC's MoU with the TPCI is to promote exchange of trade and investment related information to strengthen trade, technological and industrial cooperation between the two countries and to build linkages to develop Innovation and Technology support systems in India by providing expertise and help mobilise overseas financial assistance for such endeavours.

Thanks to ICCC's efforts in general, and Mr. Dhanjal's efforts in particular, one MoU was signed by the delegate member Mr. Mejor Natt, President & CEO Asian Food Centre during the India Mission 2018 valued at over \$5 million. Asian Food Centre will be importing vegetables and groceries from India.































ICCC YEAR IN REVIEW

21 Sep 2017 Kanwar Dhanjal is the 29th President of ICCC

Kanwar Dhanjal was unanimously elected the 29th President of the Indo-Canada Chamber of Commerce (ICCC) Thursday, September 21, 2017, by his eight colleagues, six of whom including Mr. Dhanjal were earlier elected to a two-year term to the board. The elections were held online and



recorded an unprecedented 63 percent participation from the Chamber's members. Dhanjal is a technocrat by profession, having more than 25 years' experience in the automation and instrumentation industry right from an engineer to a director. He is founder of Just Instruments Inc. which provides instrumentation and automation services in the field of process control for the last six years. He has been Chair of ICCC's Energy Committee for the last two years and the Chair of the ICCC's Gala committee in 2015. He is a Rotarian with Rotary Club of Brampton and has participated in many volunteer activities with club. He is also the Chair of the International Trade Committee of Brampton Board of Trade. Mr. Arun Srivastava, the outgoing President, thanked his board for making his tenure memorable and one that was full of accomplishments.

12 Oct 2017 Meeting with Yes Bank



A Yes bank team visited ICCC office. They are engaged in providing value added banking solutions to the Canadian Companies working in India such as such as Thomas Cook, AGT India. YES BANK has completed 12+ successful years of institutional excellence, with pan India branch network of over 1040+ state-of-the-art branches and 1823+ fully operational ATMs pan India, of which 553 are Bunch Note Acceptors (BNA)/ Cash Recyclers. They came here to introduce Yes Bank and exploring opportunities to work with Canadian Companies looking to establish themselves in India.

12 Oct 2017 Meeting with Minister Nandi



Hon. Mr. Nand Gopal Gupta, Minister of stamp and civil aviation, Government of Uttar Pradesh, India visited the ICCC office for a roundtable with the ICCC members. Minister was exploring the opportunities for Canadian investment in the state. ICCC visited the state of Uttar Pradesh a number of times and also participated in the Uttar Pradesh Pravasi Divas in Lucknow in the year 2016. State is eager to tap the potential of nonresident Indians for investment in the state.

16 Oct 2017 Talking bilateral trade



The Honourable François–Philippe Champagne, Canada's Minister for International Trade, met with a team of Directors of the Indo–Canada Chamber of Commerce (ICCC) led by President Kanwar Dhanjal. The other members of the team comprised Pramod Goyal, VP – Finance; Abu Becker, Director – Affinity & Business Development; Pranav Patel, Director – Membership; Tauseef Sheikh, Director – Sponsorship; and Pradyuman Jhala, Director – SME. The Minister was accompanied by his team of interlocutors including David Hartman, Director General South Asia Bureau, and MP Ruby Sahota. Together the two teams discussed issues of significance to Canada–India bilateral trade. The ICCC delegation emphasized the growing importance of sunrise sectors in bilateral trade and service including education



and food processing. Kanwar Dhanjal, President, ICCC, said "Both governments must be cognisant of the growth of these two sectors, and do everything to promote them." He added that the ICCC would support any initiative taken to promote these two sectors. The ICCC Directors team also had a meeting with MP Ramesh Sangha, who is also the Chair of Canada – India Parliamentary Friendship Group (CIPFG) and explored areas of mutual co-operation and to further strengthen joint working between the two teams.

24 Oct 2017 State of City Address by Mayor Bonnie Crombie



"We are strengthening the foundation to build Mississauga for the next fifty years," Mississauga Mayor Bonnie Crombie said during her keynote 2017 State of the City Address delivered at a business-networking event hosted by the Indo-Canada Chamber of Commerce (ICCC). "I stand before you today to say the state of the City of Mississauga is strong," In 2024, Mississauga turns 50, Mayor Crombie said, adding that "the work of Council and staff is proof Mississauga's next 50 years, will not look like our first 50." Mayor Crombie informed the participants that the city surpassed its target for the 2017 Mayor's City-Wide Food Drive. "Since this current Council was sworn in, we all have so much to be proud of," Mayor Crombie said. "We're doing what we said we would do."

25 Oct 2017 ICCC's WEP & BDC workshop for women entrepreneurs



Women entrepreneurs are ambitious and talented, and yet, their companies tend to be smaller and grow slower than those of their male counterparts. This can be a real barrier to success in today's competitive environment. That's why it's so important to invest in business and cultivate its growth. The Women Entrepreneurs Committee of ICCC in partnership with BDC organised an exclusive event to learn how Women Entrepreneurs can better promote their business. Renu Narang, Manager, Entrepreneurship Centre, BDC, was the main speaker at the event. She has over 15 years of diversified experience in banking, business development and real estate.

29 Oct 2017 Assam Minister wants H2H connection

Chandra Mohan Patowary, Minister for Industries and Commerce of Assam, India's eastern state, declared that his mission to Canada was to establish a heart-to-heart dialogue between his province and Canada. "We have all heard of B2B, B2C, I'm here to establish a H2H linkage between my home and your home. H2H means heart



to heart," Patowary said and the gathering of Indo-Canadian entrepreneurs and professionals gathered at the networking reception broke into a spontaneous applause. The Minister was leading a six-member delegation comprising Minister Keshav Mahanta, Chief Secretary of Assam, Vinod Kumar Pipersenia, other key officials including members of the international desk of the Federation of Indian Chambers of Commerce and Industry (FICCI). Consul General of India in Toronto, Ambassador Dinesh Bhatia, in his remarks said that there were many similarities between Canada and India and that the trade potential between the two countries was tremendous and as yet largely untapped. Minister Patowary said that Assam is the gateway to India's Looking East policy and thanks to Indian Prime Minister Narendra Modi, the word 'Looking' has been dropped and been replaced by 'Acting'.

1 Nov 2017 Commons Consult ICCC



ICCC was invited by the Canadian House of Commons' International Trade Committee to make a presentation on Multiculturalism and International Trade. The committee is analyzing the impact of diaspora communities on trade and economic growth in Canada. Committee also looking for ways to support trade of this nature. ICCC president Mr. Dhanjal





said that present trade between Canada and India is around \$8billion which is very low as per the potential of both the countries. Indian diaspora is in large number and operating mostly in the small and medium business. Indian diaspora is willing to develop business ties with India provided there is institutional support.

13 Dec 2017 Me & My ICCC: Let's Benefit



Indo Canada Chamber of Commerce (ICCC) organsied its second seminar in the 'Me & My ICCC: Let's Benefit' series on December 13, 2017 on the theme Networking and B2B meeting. The series with specific theme is held every two months where business promoters are invited for pitching their services to the Chamber's members at competitive rates. Theme based events connect chain of services introduced and offered by members. Understand the integration within a given theme, be it Real estate, Hospitality, Healthcare, Education. The theme also orients and refreshes best practices knowledge shared to our members. The chime of the event's success has been promoting business and services for generating internal business leads and networking amidst our trade members.

13 Dec 2017 Meeting with TPCI



Mr. Suresh Kumar Makhijani, Joint Director General of Trade Promotion Council of India (TPCI) visited ICCC to explore the possibilities of cooperation between the two organisations. TPCI is an apex trade and investment promotion organization notified in the Foreign Trade Policy. TPCI is also recognized and supported by the Department of Commerce, Govt. of India. We work towards facilitating the growth of Indian industry with global investment & trade opportunities. The council provides strategies for expanding business internationally, by organizing specialized business events and simultaneously working with the Government by providing policy suggestions which are essentially based on inputs collated from research and industry stakeholders.

15 Feb 2018 Over 70 ICCC members accompanied PM Justin Trudeau



Over 70 members of the Indo-Canada Chamber of Commerce (ICCC), led by President Kanwar Dhanjal, participated in the India Business Forum meetings in Mumbai and Delhi that are being organised during Canada's Prime Minister Right Honourable Justin Trudeau's visit to India. PM Trudeau is in India from February 17 to February 23, 2018. The visit provided an opportunity to strengthen Canada India economic ties. Prime Minister Trudeau visited Agra, Amritsar, Ahmedabad, Mumbai, and New Delhi. A majority of the ICCC's board of directors are participating in the business forums in the two cities. The ICCC has been working actively to promote the Prime Minister's India trip and has also recruited delegates for the two forums. By this endeavour, the ICCC succeeded in fulfilling its mandate of fostering bilateral economic relations between Canada and India and creating business and professional opportunities for its members and stakeholders. Over the last year and more, the ICCC has organised a series of events that focus on promotion of bilateral trade and services. This includes the ICCC Winter Expo as well as the Canada-India Business Symposium held in 2017.



05 Mar 2018 PDAC Convention: Canada-India collaboration in mining



The Indo-Canada Chamber of Commerce (ICCC) in collaboration with the Consulate General of India in Toronto hosted a business reception in the honour of Hon. Narendra Singh Tomar, India's Minister of Rural Development, Panchayati Raj and Mines earlier this week. The Hon. Minister was visiting Canada to participate in the annual PDAC International Convention, Trade Show & Investors Exchange held in Toronto. The reception was attended by the Indo-Canadian business community of the Greater Toronto Area and the Indian diplomatic corps. His Excellency Vikas Swroop, the High Commissioner of India in Ottawa was present, as was the Consul General of India in Toronto Dinesh Bhatia. Speaking on the occasion Hon. Minister Tomar said that the mining sector is a priority area for the BJP government in New Delhi and the use of latest technology will bring further transparency and better monitoring in the mining sector.

09 Mar 2018 Finding and owning your voice



In one of the best programs organized to commemorate the International Women's day, the Indo-Canada Chamber of Commerce's (ICCC) Women Entrepreneurs and Professionals (WEP) Committee conducted a panel discussion on the subject 'Finding and owing your voice' on March 9 at the Courtyard Marriott in Brampton. Members of the ICCC, its stakeholders and supporters gave a stupendous reception to the program by participating in large numbers. The dynamic Angie Seth moderated the discussion. The panelists included Tracy Schmitt, better known as Unstoppable Tracy, Patricia Lovett-Reid, Chief Financial Commentator, CTV News, Jennifer Hubbard is the Managing Director, Financial Planning and Advice for CIBC Wealth Management and Commercial Banking. Hon Bardish Chagger, Leader of the Government in the House of Commons and Minister of Small Business and Tourism in the federal government was the chief guest at the program. Darlene Carreau, the Director General of Business Services at the Canadian Intellectual Property Office (CIPO), delivered the keynote address of the evening.

21 Mar 2018 ICCC-CPA workshop on Pension Plans



The Indo-Canada Chamber of Commerce (ICCC) in association with the Chartered Professionals Accountants (CPA) of Ontario organised a workshop on 'Individual Pension Plans: A Response to an Evolving Tax Framework for Business Owners' on March 21, 2018 at the ICCC's office in Toronto. Professional financial advisors and business owners eager to understand the tax implications of the new federal tax proposals and planning of pension in the wake of these proposed changes attended the program. Robert Rubino and Suzanne Schultz, both CPAs from the RBC Royal Bank, made the presentations. In his presentation on Individual Pension Plans, Rubino delineated the different options that both individuals and corporates have of planning pension and managing all aspects of wealth.

27 Mar 2018 ICCC signs MoU with CIPO

The Indo-Canada Chamber of Commerce (ICCC) the Canadian and Intellectual Property Office (CIPO) signed а Memorandum of Understanding to establish а partnership between the two organisations to work together to increase awareness



and use of Intellectual Property by Canadian businesses and innovators doing business, or planning to do business in India. The CIPO is a Special Operating Agency (SOA) of Innovation, Science and Economic Development Canada (ISED). It is responsible for the administration and processing of the greater part of intellectual property in Canada. Its areas of activity include trademarks, patents, copyright, industrial





designs and integrated circuit topographies. Its mandate is to deliver high quality and timely IP services to customers and to increase awareness, knowledge and effective use of IP by Canadians.

27 Mar 2018 Meeting with High Commissioner in Ottawa



The ICCC board members kicked off a visit to Ottawa with a highpowered meeting with India's High Commissioner to Canada, His Excellency Vikas Swarup. During the meeting, the board members discussed the different ways in which both the Indian High Commission in Ottawa and the ICCC could work together to promote bilateral relations between Canada and India. The High Commissioner promised to provide all necessary support to the different councils of the ICCC across Canada. HE Vikas Swarup expressed a keen desire to leverage the strengthening relations between Canada and India in the education sector considering that students from India contribute over \$15 billion to the Canadian economy. He also said that when it will be signed, the Comprehensive Economic Partnership Agreement (CEPA) would be an important bridge builder for businesses in both countries to rapidly expand cooperation.

27 Mar 2018 Meeting MPs in Ottawa



The ICCC board met Members of Parliament Bob Saroya and Ruby Sahota during the Ottawa visit. During the meeting with Bob Saroya, the ICCC board mooted the idea of a panel discussion comprising four or five Members of Parliament to talk about issues of relevance to the membership of the Chamber. Such a direct conversation between policy makers and business owners would go a long way in enabling understanding the needs of small business owners. And during the meeting with Ruby Sahota, the board members discussed the direct conversation between policy makers and business owners to understand the needs of the businesses.



27 Mar 2018 Meeting with Minister Bardish Chagger

During the meeting with Minister Bardish Chagger, the ICCC board discussed the different ways in which it could cooperate with the ministry to promote small business interests in the changing economic outlook in North America. "We discussed the



different ways in which we could cooperate with the minister's endeavour to create more opportunities for small businesses to start promoting manufacturing in Canada and to promote exports to strengthen trade ties with other countries," Kanwar Dhanjal said. The board members also discussed the holding of a Hard Hats Tour for ICCC members to Communitech at University of Waterloo and sought the minister's assistance in facilitating services and developing strategic partnerships relation with Communitech.

29 Mar 2018 Global Trends - Building Capacities & Growing Markets



The Indo-Canada Chamber of Commerce (ICCC) organised a seminar on Global Market Trends – Building capacities and growing our markets at home and abroad. Athar Shah of the Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA) made a presentation with special focus on Ontario's Agri Food sector and an overview on emerging export markets. The Trade and Commerce Committee of the ICCC organised the program that saw the participation of a large number of members keen to learn the various ways in which they could explore the global market. For the first time ever, the program was narrow-casted through a live stream on social media. In his presentation, Mr. Shah provided detailed information about



Ontario's agriculture, food and beverages processing, agrofood export, environmental and clean technology industries.

15 May 2018 Interaction on Federal Economic Policies for SME Sector



The federal government is working to ensure that the fiscal deficit will stay manageable and will not adversely affect the common taxpayer in future, said Hon. Ruby Sahota, Member of Parliament (Brampton North) recently at the Indo-Canada Chamber of Commerce (ICCC) program. Sahota was among a group of Canadian Members of Parliament that included Robert Fonseca (Mississauga East – Cooksville) and Bob Saroya (Markham–Unionville) who participated at an interactive session organised by the Indo-Canada Chamber of Commerce (ICCC) on May 15 for small and medium enterprises. This is the first occasion when the ICCC has organised a non-partisan event where Members of Parliament from both the parties participated. Sahota and Fonseca are Liberal MPs and Saroya is

a Conservative MP.

17 May 2018 US tax & trade reforms will affect Canadian job



The Indo-Canada Chamber of Commerce (ICCC) in collaboration with the CIBC organised the annual state of the economy talk at the Courtyard by Marriott in Brampton on May 17. Roy Mendes, Director and Senior Economist, CIBC made a presentation on global economic trends. Roy Mendes in his presentation covered the global economy and focused on specific areas of the Canadian economy. The global economy has experienced 3.6 % growth and Canada has experienced 3 % growth. "We have come all the way back from the days of recession. We may have a little less growth in the future," he said. Speaking about the upsurge in the US economy, Mendes said, the economic expansion has been one of the largest and most sustained. In terms of the GDP per capita, we will have a couple of good years before we hit recession again. It will be in 2020 when we get a headwind from fiscal and monetary policies.



EVENTS 2017 JUNE - SEPTEMBER



09 Jun 2017 Canada - India Business Symposium

Over 130 Indian companies and an equal number of Canadian companies participated in the Canada - India Business Symposium held in early June 2017.

The high profile participants included the High Commissioners of both Canada and India, members of the Canadian and the Indian diplomatic corps, and especially the Consul General of India in Toronto Ambassador Dinesh Bhatia, corporate honchos, academics, small entrepreneurs, political leaders from federal, provincial and city governments, stakeholders, members and sponsors of the Indo-Canada Chamber of Commerce, leaders of the Indo-Canadian Business Chamber, key influencers from the Canada-India corridor.

Deepak Chopra, CEO of Canada Post, in his keynote address, observed that India is a dynamic economy and Indian entrepreneurs should step forward to do business with Canada taking advantage of the Trade Commissioners' network in India.



Arun Srivastava, President of

the ICCC, said, "The purpose of the symposium is to set the agenda for the Canada – India bilateral economic relations with special emphasis on creating opportunities in trade, commerce and investments."

His Excellency Nadir Patel explained that Canada needs more India, and that there is a need to create more business opportunities in favour of India as they are only at 17% of the total trade as compared to Pakistan, China, Bangladesh and Bhutan. He said that there was a remarkable increase of 260% in the number of students coming from India for education. Ambassador Dinesh Bhatia in his remarks spoke about the Indian and Canadian SME relationship and the key factors regarding science and technology and that there is a 47% growth in this sector.

The first panel discussion was 'The Canadian Value Proposition for India' – Exploring what Canada has done to become the ideal business partner for India which was moderated by Mr. Goldy Hyder, President and CEO, Hill Knowlton. The panellists were Ms. Sandra Pupatello, director of business and global markets, PWC, Mr. Harinder Takhar, CEO, PayTM Labs, Mr. Sriram Iyer, President and CEO, ICICI Bank Canada, Mr. Kerry Adler, CEO, Sky Power Global



The second panel discussion was 'The New India – a changing business landscape' was moderated by Mr. Jordan Reeves, Consul General of Canada in Mumbai. The panellists in the session were, Mr. Amir Singh Pasrich, Managing Partner, I.L.A Pasrich and Company, Mr. Carl Rodrigues, CEO, SOTI, Mr. John Farrow, Chairman, LEA Group Holdings, Mr. Harsh Dhingra, Bombardier India and Mr. Rakesh Nangia & Co. LLP.







His Worship John Tory, Mayor of Toronto, gave a luncheon address. Post Lunch, there were remarks about the symposium by the Minister of International Trade, Hon Michael Chan, and the Minister for International Trade for Canada, Mr Francois-Phillipe Champagne who flew in from Paris to attend the symposium. Minister Champagne said he believes in India and met the Indian trade minister and thanked ICCC and also appreciated the leadership of ICBC and ICCC for organizing the symposium.





The third panel discussion was 'Innovation driving two-way trade growth' which was moderated by Ms. Nathalie Bechamp, Director of General of investment and Innovation, Global Affairs Canada. The panellists of this session were Mr. Ashish Chauhan, CEO, Bombay Stock Exchange, Ms. Ilse Treurnicht, CEO, Mars Discovery District, Mr. David Lisk, VP, National Research Council, Mr Suneet Tulli, CEO, Data Wind and Mr. Shankar Das Gupta, CEO, Electrovaya.



H.E. Vikas Swarup, High Commissioner of India to Canada, closed the symposium and thanked the businesses in Canada and India. He said the Indo-Canada Partnership will sustain for a long duration. He laid emphasis on the digital India promotion and large scale chains.











EVENTS 2017 JUNE - SEPTEMBER

10 Jul 2017 ICCC & CGI India welcome Preeti Saran



The Indo Canada Chamber of Commerce (ICCC) organised a joint reception with Consulate General of India in Toronto in honor of Ms. Preeti Saran, Secretary (East), Ministry of External Affairs, Government of India on her visit to Canada on 10th July 2017. Mr. Arun Srivastava, President ICCC welcomed the guests and said that the chamber has been working closely with the consulate office. Ms. Saran in her remarks said that Canada – India relations are progressing well. The relations got a quantum jump after the signing of the civil nuclear cooperation agreement between the two countries. The visits of former Prime Minister Stephen Harper and Prime Minister Dr. Manmohan Singh set the pace of bilateral relations. Mr. Dinesh Bhatia, Consul General of India in Toronto said that Indian government is working hard to strengthen bilateral economic ties. Mr. Bhatia also introduced Preeti Saran to the audience.

18 Jul 2017 ICCC felicitates volunteers



The Indo-Canada Chamber of Commerce (ICCC) has a special affinity for volunteers and volunteerism. This is because the Chamber benefits immensely from volunteerism. Right from the committee member who organizes the programs to the President of the Chamber and the board of directors, everyone who has helped built the chamber to what it has become during the last four decades has been, is, and will be a volunteer. Recognizing volunteers' contribution to the Chamber is a much anticipated and eagerly awaited annual event. The Indo-Canada Chamber of Commerce celebrated volunteerism by honouring its volunteers and handing out certificates of appreciation.

19 Jul 2017 Talking Trade with Andrew Scheer



Andrew Scheer, leader of the Conservative Party of Canada, the official opposition in the Federal Parliament, visited the Indo-Canada Chamber of Commerce (ICCC) headquarters on 19 July 2017 to discuss the Canada India bilateral relations. Mr. Scheer is the new leader of the Conservative Party of Canada. He was first elected Member of Parliament for Regina-Qu'Appelle by defeating the longest-serving member of the House of Commons. He held the position of Speaker of the House of Commons for four years, becoming the youngest Speaker in Canadian history. Andrew has been re-elected in 2006, 2008, and 2011, and since the 2015 election has served as the Official Opposition House Leader. Mr. Andrew Scheer in his remarks said that his party is closely working with the government and extending the full support to the government on the national issues and the issues in favour of the small and medium entrepreneurs. Canadian economy is doing well and the benefits of the growth should be felt by the common Canadians.

02 August 2017 Farewell to Mr. Perindia



Indo Canada Chamber of Commerce invites hosted a farewell reception in honor of Mr. R K Perindia, Outgoing Consul Commercial, Consulate General of India in Toronto. Mr. Perindia has been a great supporter of the chamber during her tenure in Toronto as Consul Commercial. He worked very closely with ICCC for the promotion of Canada India commercial relations.



EVENTS 2017 JUNE - SEPTEMBER

31 August 2017 Welcoming the Minister Sampla



Mr. Vijay Sampla Minister of State for Social Justice and Empowerment, Government of India visited the ICCC headquarter. He shared his views on how the government of India is making headways in getting the investment in the country. He invited the Canadian business leaders to India and invest in the development. Indian government's schemes like Make in India, Swach Bharat and developing smart cities are very good sectors for investment. He said that the India Canada relations are on upward trajectory and will be strengthened with the reciprocal visits of political leaders of both the countries.

10 Sept 2017 Fair Tax plan with Minister Chagger



Hon. Bardish Chagger, Leader of the Government in the House of Commons and Minister Responsible for Small Business and Tourism participated in a roundtable with ICCC members on the Government of Canada's fair tax plan. The minister said that Small businesses are the backbone of the economy and responsible for the majority of job creation in Canada. Small businesses generate economic growth, provide critical services and support quality of life for all Canadians. Small business owners don't have access to pensions, benefits and income security. They rely on the value of the business including any passive investments in their business to ensure they have enough resources for their own retirement.

11 Sep 2017
WEP's Mix and Mingle



ICCC's Women Entrepreneurs and Professionals (WEP) Committee organised Mix and Mingle, a fabulous get together of women entrepreneurs and professionals at the Grazie Italian restaurant earlier this week. Speaking on the occasion Devika Penekelapati, Corporate Secretary and Vice President, Events and Sponsorship, ICCC, informed the guests of the hoary traditions of the Chamber and the various ways in which it was engaging with community and business leaders. She also spoke about the unique role that the WEP committee has created for itself in the Chamber. Shibani Sahney, chair of WEP also spoke on the occasion and listed the many accomplishments of the Chamber.

13 Sep 2017 Build your competitive edge



ICCC hosted Mr. Murali Murthy, acclaimed Public Speaker, Life Coach and the Author of the Canadian bestseller You Are HIRED! and the ACE Series of Books-The ACE Principle, The ACE Awakening and The ACE Abundance. "Personal Branding is the most powerful self-marketing strategy to achieve personal and professional success," Murali stressed in his riveting talk on "How to develop your competitive edge." He underlined the need to have a strong online presence, as a first step toward personal branding. "Branding is about getting your prospects to see you as the only one that provides a solution to their challenge and fills an immediate need." He concluded by reminding that success is all around us and by following his success formula under the acronym ACE – Absorb Comprehend Excel, we can all achieve everything that we set out to do.





THE CHAMBER'S SECRETARIAT



Pawan Chankotra



Renu Chauhan

The Chamber's secretariat looks after the needs of the 1,500+ members of the Chamber. It is responsible for membership, accounting and general administrative tasks. Providing support to translate the Directors' vision into reality is a big task for the Chamber's secretariat. This involves providing back up – right from the planning of events leading up to the execution, keeping members informed and collecting payments towards membership.

The Chamber's staff performs the following tasks:

► Informing members of all the activities that the Chamber organizes through various forms of communications such as the e-blast and the e-bulletin.

- ► Administrative backup to various initiatives undertaken by the directors and committees
- Coordinating the production of the annual magazine, India mission booklet, India mission report and membership directory
- ► Logistical support for the Chamber's events

The Chamber's staff comprises Dr. Pawan Chankotra, the Office Manager and Ms. Renu Chauhan, the Office Co-ordinator.



Engaging Partners, Implementing Strategies: ICCC's Partners

IN CANADA



Canadian Aboriginal & Minority Suppliers Council (CAMSC)

CAMSC operates as a private sector-led, non-profit membership organization composed of major Canadian and global corporations. The organisation aims to boost economic development opportunities and through these, employment, for Aboriginal peoples and visible minorities.

The purpose of the CAMSC-ICCC MoU is to collaborate to increase access to business opportunities in the corporate supply chain for their respective members, and when / where it makes sense given our respective mandates, to lobby government to effect change on issues related to economic development of minority businesses and communities in Canada.



The Diamond Bourse of Canada (DBC)

The Diamond Bourse of Canada (DBC) was founded in 2010. It is a membership-based not-for-profit industry organisation that represents the entire scope of Canada's diamond industry stakeholders.

The purpose of the DBC-ICCC MoU is to work together by jointly lobbying government, producers and various diamond industry stakeholders for the diversification of the traditional rough diamond distribution models. Specifically, both organizations will aim to create the conditions for the creation of a viable and competitive primary-market for rough Canadian diamond goods -- which is open to all buyers -- within Canada itself.



Ontario Trucking Association (OTA)

Ontario Trucking Association (OTA) was founded in 1926 and has been the voice of responsible trucking in Ontario. It is one of the largest trucking associations in North America. It represents all segments of the industry – for hire carriers, private carriers, intermodal, suppliers etc. The organisation strongly advocates ongoing professional development and compliance programs. It offers a vast array of literature, education program, training materials and

online webinars to help executives and employees stay informed and up to date on the ever changing industry. The Indo Canadian Chamber of Commerce (ICCC) and Ontario Trucking Association (OTA) will establish a two year Memorandum of Understanding (MoU) to assist both organizations in making a stronger connection with the ownership of trucking companies within the South Asian community.

IN INDIA



Indo-Canadian Business Chamber

The Indo-Canadian Business Chamber (ICBC) is committed towards fostering and furthering trade

and bilateral relations between India and Canada. ICBC's objective is to promote, foster and encourage commercial trade and economic cooperation between persons, firms, companies, organizations, and trade bodies in India and Canada.

The purpose of the ICBC-ICCC MoU is to work cooperatively to promote and foster trade and bilateral relations between India and Canada through various activities, events, delegations visit to India and to Canada. Both organisations are the 'Go To' organisations for their members – when an ICCC member is in India, s/he may contact ICBC for trade facilitation, and ICBC members may contact ICCC on their business trip to Canada.



Overseas Indian Facilitation Centre - Delhi

The Overseas Indian Facilitation Centre is a not-forprofit, public-private initiative of Ministry of Overseas Indian Affairs (MOIA) and Confederation

of Indian Industry (CII). OIFC has a mandate to promote overseas Indian Investment into India and facilitate build networks for PIO;s and NRIs.

The purpose of the OIFC-ICCC MoU is to foster a closer networking between Indian diaspora members of ICCC, and with people and organizations in India. The organisation will facilitate visits of delegations and support in the organization of programs, meetings, conferences.





ICCC's Partners



Confederation of Indian Industry (CII)

The Confederation of Indian Industries (CII) works to create and sustain an environment conducive to the growth of industry in India, partnering industry

and government alike through advisory and consultative processes.

The purpose of the CII–ICCC MoU is to enhance the capabilities of the SME sector and develop its role in the fostering of Canada–India relations. In addition, the two organisations will work together to promote bilateral economic relations between Canada and India through various activities, events and facilitating visits of business delegations to India and Canada.



All India Association of Industries (AIAI)

The All India Association of Industries has been serving the trade and industry for over 50 years. Under the dynamic leadership of the Late Shri Babubhai M. Chinai (M.P), the AIAI was established in 1956, which is today the leading association of industries in India's commercial capital.

The purpose of the AIAI-ICCC MoU is to cooperate on improving and expanding trade and economic cooperation between India and Canada. The organizations will encourage and promote bilateral trade on the basis of equality and mutual benefit, and shall determine, by mutual agreement, the areas and subjects of such cooperation.



Small and Medium Business Development Chamber of India (SME Chamber of India)

Small & Medium Business Development Chamber of India puts efforts for the development and growth of SMEs by organising Seminars, Conferences, Workshops and Training Programs to educate & create awareness amongst the SMEs. Chamber provides information and guidance to new and existing entrepreneurs in managing and growing their business.

The purpose of SME Chamber of India MoU is to enhance connectivity between Indian and Canadian SMEs from manufacturing & services sector and companies involved in Pharmaceutical & Chemicals, Healthcare, Energy, Research & Development, IT, Bio–Technology etc. and desirous of the need to strengthen partnership.



Federation of Indian Chambers of Commerce & Industries (FICCI)

Established in 1927, FICCI is the largest and oldest apex business organization in India. It's history is

closely interwoven with India's struggle for independence, her industrialization, and her emergence as one of the most rapidly growing global economies.

The purpose of the FICCI-ICCC MoU is to enhance dialogue and contact between the business communities of Canada and India; to facilitate close bilateral trade relations; and to establish mechanisms to foster increased trade and investment opportunities.



World Trade Centre - Mumbai

The World Trade Centre Mumbai is the realization of the vision of one man, Dr. M. Visvesvaraya – Engineer, Scientist and a great son of India. Named after him, M. Visvesvaraya Industrial Research & Development Centre (MVIRDC), a nonprofit company registered under the Indian Companies Act, is the promoter of WTC.

The purpose of the AIAI-WTC-Mumbai MoU is to cooperate on improving and expanding trade and economic cooperation between India and Canada. The organizations will encourage and promote bilateral trade on the basis of equality and mutual benefit, and shall determine, by mutual agreement, the areas and subjects of such cooperation.



Visvesvaraya Industrial Trade Centre (VITC)

The Visvesvaraya Industrial Trade Centre is the designated Nodal Agency of the state for promotion of International Trade from Karnataka. VITC has

been operational since 1965 under the aegis of Department of Industries & Commerce. VITC is named after Chief architect of modern Karnataka, Bharat Ratna Late Sir M. Visvesvaraya, who was instrumental in the industrialization of the state.

The purpose of VITC MoU is to expand trade and economic cooperation, sharing of information on trade and investment & publications, development of joint venture and technology transfers and investment and exchange of trade delegations.



ICCC's Partners



Federation of Karnataka Chambers of Commerce and Industry (FKCCI)

The erstwhile Mysore Chamber of Commerce, the precursor of the Federation of Karnataka Chambers of Commerce & Industry, was established on May 8, 1916, in Bangalore. The main objective of FKCCI is to provide an opportunity of personal service and jointly deliberation and action concerning the larger issues pertaining to Industry, Trade and Commerce.

The purpose of FKCCI MoU is to promote friendly relations between the two organisation for strengthening trade and investment, technological and industrial cooperation between the two countries.



PHD Chamber of Commerce & Industry (PHDCCI)

PHD Chamber of Commerce and Industry, established in 1905, is a proactive and dynamic multi–State apex organisation working at the grass–root level and with strong national and international linkages. Chamber acts as a catalyst in the promotion of industry, trade and entrepreneurship. The purpose of the MoU is to build a dependable, pragmatic and advantageous relationship between the two countries through increased cooperation among the industrialists, businessmen and entrepreneurs by dissemination of information, technical cooperation and exchange visits of business delegations.



The Gujarat Chamber of Commerce and Industry (GCCI)

Founded in 1949, The Gujarat Chamber of Commerce & Industry [GCCI] works to create and sustain an environment conducive to the growth of industry and trade in Gujarat, partnering both of them through advisory processes. The purpose of the MoU is to exchange information on general economic status, investment opportunities, trade policies and legislative changes in both the countries to strengthen trade, technological and industrial cooperation.



Federation of Rajasthan Trade and Industry (FORTI)

Federation of Rajasthan Trade and Industry (FORTI) is a proactive and dynamic apex chamber of Rajasthan. It is working at grass root level with strong national and international linkage since 1965. The Chamber act for upgrading, developing and attracting new investment in state, through its research based policy. Organize seminars, workshops and exhibitions at regular intervals. FORTI is the voice of Rajasthan business, trade, industry, public and also the government.

The purpose of the MoU is to facilitate one-to-one interaction between representatives of business and Government in India, and in the regions where FORTI and/or ICCC have presence.



Pandit Deendayal Petroleum University (PDPU)

Pandit Deendayal Petroleum University has been established by GERMI as a Private University through

the State Act enacted on 4th April, 2007. University has been promoted by Gujarat State Petroleum Corporation (GSPC) to promote energy education and research with special focus on the oil and gas sector. The letter of cooperation has been signed to undertake joint research initiatives having impact on India–Canada relations and exploring the avenues for strengthening the furthering excellence in education.



Rajasthan Chamber of Commerce & industry (RCCI)

Established in 1949, Rajasthan Chamber of Commerce & Industry (RCCI) is the Apex Organisation of Industry and Trade in Rajasthan. Its objective is to promote trade, commerce, industry and mining in the state of Rajasthan in particular, and the country in general. The purpose of the MoU is to facilitate the dialogue between the different industrial houses in the state of Rajasthan by organising joint roundtables, seminars, conferences and B2B meetings.





ICCC's Partners



Middlesex Asian Business Association (MABA) UK

The Middlesex Asian Business Association (MABA) is to provide a voice for business on regional, national and international level. Their mission is to consistently support business community by responding quickly to issues of concern and representing them effectively at all times. The MoU was signed to encourage and promote co-operation between the two Associations in the field of finance, healthcare, education, investments, infrastructure, technology transfers, joint ventures and collaborations on the basis of equality and mutual benefit and shall determine, by mutual agreement, the areas and subjects of such cooperation.



Indian Chamber of Commerce (ICC)

The Indian Chamber of Commerce, or ICC as it is popularly known, is the premier body of business and industry in Eastern and North-Eastern India. The membership

of the Chamber comprises several of the largest corporate groups in the country, with business operations all over the country and abroad. Set up by a group of pioneering industrialists led by Mr G D Birla, with over eighty years of service to the nation, the ICC retains the character of being the premier Chamber with senior Indian industry leaders forming the core of its Executive Committee or the Governing Board of the Chamber. Its enlightened leadership and membership has enabled the ICC to move ahead and respond pro-actively to the dynamic changes that have taken place in the world order and with a vision for the future.



Telangana Chambers of Commerce and Industry (TECCI)

Telangana Chambers of Commerce and Industry (TECCI) came into existence on 16th December

2010 as a non-political and non-profit organisation with a firm commitment to create a new climate in Trade, Commerce, Industry and Agriculture. TECCI intends to play a very constructive and catalytic role to make Telangana in occupying a place of prominence on the industrial platform of the country. TECCI has a total membership about 3400 which includes industrial and trade associations across Telangana.



Bengal Chamber of Commerce and Industry (BCC&I)

The Bengal Chamber of Commerce and Industry was set up in 1853. However, the Chamber's origins date back to 1833 when its founding forefathers came together to form the first association of its kind in the country, which was later formalized as the Bengal Chamber. For the last one and a half centuries, the Chamber has played a pioneering role as a helmsman, steering the evolution of Commerce and Industry in India. The Chamber is deeply involved in areas like Healthcare, Education, Energy and Environment, Information Technology, Finance and Banking, Corporate Governance, MSME Development, Manufacturing, Infrastructure, Tourism - to name a few and has now assumed a multi-faceted role.

Bharat Chamber of Commerce

From its inception in 1900, the Chamber has taken active interest not only in the areas of direct interest for trade and industry, but also in several walks of public life. The Chamber has all along attempted to improve business methods and practices on better standard and codes, and a very large number of businessmen having diverse interest have always looked to the Chamber for advice and guidance. In 1949, the Chamber re-christened itself as "Bharat Chamber of Commerce". The Chamber's emphasis has always been on service to its members, service to society and services to the Nation. In recognition of its importance, the Chamber is represented on a number of Public Bodies of the Central and the State Governments.



Trade Promotion Trade Promotion Council of 🛛 Council of India 🛛 India

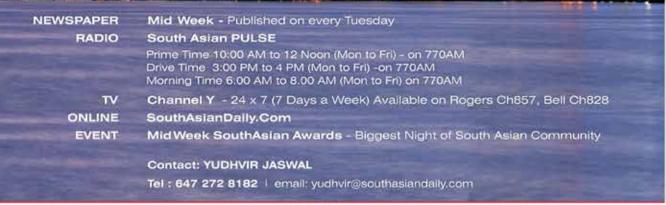
TPCI is an apex trade and investment promotion organization notified in the Foreign Trade Policy. TPCI is also recognized and supported by the Department of Commerce, Govt. of India. We work towards facilitating the growth of Indian industry with global investment & trade opportunities. The council provides strategies for expanding business internationally, by organizing specialized business events and simultaneously working with the Government by providing policy suggestions which are essentially based on inputs collated from research and industry stakeholders.



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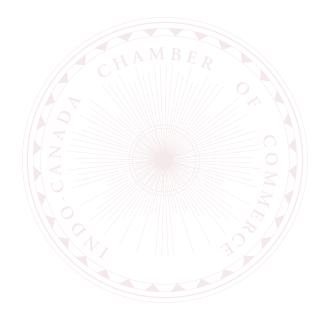






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HALL OF FAME





ICCC PAST PRESIDENTS



1977-78 & 1979-80 Kishore C. Doshi





1980-81 Mike Flecker



1981-82 Bakul Joshi



1982 Ramesh Chotai (Acting)



1982-83 Harshad Patel







1984-85 Vinu Vasani



1993-94 Manoj Pundit



1994-96 Hari Panday







1987-89 Sat P. Chopra



1996-98 Raj Kothari



1989-91

1998-2000 Ravi Seethapathy



1991-93

Ajit Someshwar

2000-01 Rakesh Goenka



2001-03 Kris Krishnan





Picture Not Available

1985-86 Rajeev Jain

ICCC PAST PRESIDENTS



2005-2007 Ajit Khanna



2007 -08 Sunil Jagasia



2008-10 Asha Luthra



2010-11 Vinay Nagpal



2011-12 Satish Thakkar



2012–2014 Naval Bajaj



2014-2015 Dharma P. Jain



2015–2016 Sanjay Makkar



2016-2017 Arun Srivastava



2017-2018 Kanwar Dhanjal



LIFETIME/ OUTSTANDING ACHIEVEMENTS AWARD



1992 Shan Chandrasekar





1994 Prasanta Basu



1995 Satya Poddar



1996 Sudi Devanesan



1997 Nalini Stewart





1998 Herb Dhaliwal



1999 Bhausaheb Ubale



2000 Ujjal Dossanjh



2001 Balbir S. Sahni



2002 Naranjan S. Dhalla



2007 Budhendranauth Doobay



2003 C. Sen Gelda

2008

Ashok Vijh &

Ratna Ghosh



2004 M. N. Srikanta Swamy



2005 Chandrakant P. Shah



2010 Baljit Chadha



2006 Ben Sennik



2011 H. Rayadu Koka



2009

Suresh Thakrar



LIFETIME/ OUTSTANDING ACHIEVEMENTS AWARD



2012 Pawan Singal



2013 Jagannath Wani



2014 Aditya Jha



2015 Venkatesh Mannar



2016 Dr. Virendra Jha



2017 Pradeep Sood





HUMANITARIAN AWARD



1992 Kappu Desai



1993 Nurajehan N. Mawani



1994 Sunera Thobani



1995 Vim Kochar



1996 Keshav Chandaria



1997 Bonnie & Fred Cappucino



1998



1999 Bhadur Madhani



2000 Cassim Degani



2001 Shiv L. Jindal



2002 Hussein Kanji



2003 Shree Mulay



2004 Gary Singh



2005 Abhijit Guha





2011 Meenu Sikand



2007 T.D. Dwivedi



2008 Vivian S. Rambihar



2009 Terry Papneja

Chambre de Commerce Indo-Canada Chamber of Commerce



2010 Gagan Bhalla



HUMANITARIAN AWARD



2012 Chandrakant Sachdev



2013 Chandrasekhar Sankurathri



2014 Kishor Modha



2015 Jag Parmar NOT AWARDED

2016



2017 Mina Mawani



Haresh (Mike) Mehta



FEMALE ENTREPRENEUR AWARD



1997 Kiran Kataria



1998 Deepa Mehta



1999 Seema Narula



2000 Nilufer Mama



2001 Neena Kanwar



2002 Razia Nathani-Suleman



2003 Afsana Amarsy



2004 Dhun Noria



2005 Rani Advani



2006 Rashmi Rekha



2012 Pravina Budhdev



2017 Balwindr Takhar



2007 Manishi Sagar



2013 Raj Girn



2014 Sarab Hans



2010

Anita Gupta

11

2015 Nisha Amin



2011

Lisa Mattam

2016 Geeta Sankappanavar



92

FEMALE ENTREPRENEUR AWARD



2018 Reetu Gupta



MALE ENTREPRENEUR AWARD



1992 Santokh Singh



1992



1993 Rai Sahi



1994 Asa Johal



1995 Navin Chandaria



1996 Surjit S. Babra



1997



1998 Madan Bhayana



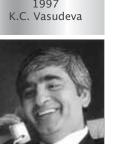
1999 Krishan Singhal



2000 Kashmiri Lal Sood



2001 Steve Gupta



2002 **Bill Malhotra**



2003 Nirmal Mussady



2004 **Bob** Dhillon



2005 R. K. Bakshi



2010 Pyarali Nanji



2006 Gyan Chand Jain



2007 Bhim D. Asdhir



2008 Vikas Gupta



2009 Soham Ajmera



MALE ENTREPRENEUR AWARD



2011 Raman Agarwal



2012 Harpreet Sethi



2013 Sujay Shah



2014 Sanjeev Sethi



2015 Prashant Pathak



2016 Karnail Singh Sidhu



2017 Ray Gupta



2018 Suneet Singh Tuli



FEMALE PROFESSIONAL AWARD



2000 Shobha Khetrapal



2001 Naseem Somani



2002 Lalitha Shankar



2003 Lata Pada



2004 Suhana Meharchand



2005 Veena Rawat



2006



2007 Sheila Kumari Singh



2008 Poonam Puri



2009 Sonia Anand



2010 Shirish Chotalia



2011 Usha George



2012 Madhur Anand



2013 Sadhna Joshi



2014 Shanthi Johnson



2015 Neeru Gupta



2016 **Ritu Bhasin**



2017 Indra Narang









MALE PROFESSIONAL AWARD



1992 Satinder Lal



1993 Haroon Sidiqqui



1994 Sabi Marwah



1995 Kunjar Sharma



2000 Ramachandra Munikoti



1996 Salim Yusuf



2001 Ramesh Khosla



1997

Trichy Sankaran

2002 Vern Krishna



1998

Clarence

2003 Salim Daya



1999

Rama Bhatt

2004 Virendra K. Jha



2005 Tad Murty



2006 Asit K. Biswas



2011 Subodh Verma



2007 Raj Anand



Gopal Bhatnagar



2009 Vivek Rao

ICCC Annual Magazine 2018



2010 Prabhat Jha



MALE PROFESSIONAL AWARD



2012 Sunit Radia



2013 Raj Kothari



2014 Deep Saini



2015 Manjul Bhargava



2016 Dr. Samir Sinha



2017 Anil Arora



Dr. Rajiv Midha



YOUNG ACHIEVERS AWARD



1993 Rochan Sankar



1994 Akaash Maharaj



1995 Manisha Bharti



1996 Aashna Patel



1997 Sanjay Nath



1998 Aziz Hurzook



1999 Emmanuel Sandhu



2000 Dilnaz Panjwani



2001 Anita Gahir



2002



2003 Shahmeer Ansari



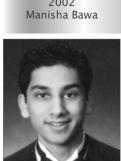
2004 Rahul Raj



2005 Manjit Minhas



2006 Ravi Sood



2007 Ankit Kapur



2012 Aakash Sahney



2008 Asha Suppiah



2009 Suraj Kumar Gupta



2010 Guru Gobind Singh Children's Foundation



2011 Jasmeet Sidhu



YOUNG ACHIEVERS AWARD



2013 Bilaal Rajan



Sapna Shah



2014 Aaron Joshua Pinto



2014 Nikhil Seetharam



2015 Hargurdeep Singh



2015 Avish Sood



2013

2016 Aditya Mohan



2017 Sameer Sharma



2018 Abhishek Jain







TECHNOLOGY ACHIEVEMENT AWARD



2002 A. Jasuja



2002 V. Chanchalani



2003 Sunil Kumar Sethi



2004 Aditya Jha





2006 Sankar Das Gupta



2007 Nishith Goel



2008 Karan Sher Singh



2009 Jamal Deen



2010 Harinder Pal Singh Ahluwalia



2011 Kunal Gupta



2012 Raja Singh Tuli

NOT AWARDED

2016



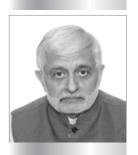
2012 Suneet Singh Tuli



2013 Nilesh Bansal



2014 Alok Goel



2015 Rajiv Manucha



2017 Kundan Joshi



2018 Parth Patel





CORPORATE EXECUTIVE AWARD



2006 Nadir Mohamed



2007 Bharat Masrani



2008 Kishore Kapoor



2009 Hari Panday



2010 Zabeen Hirji



2011 Nitin Kawle



2012 Sriram Iyer



2013 Deepak Chopra



2014 Sanjay Tugnait



2015 Asim Ghosh



2016 Pavi Binning



2017 Peter Dhillon



2018 Atul Tiwari



MEMBER OF THE YEAR AWARD



1992 **Raymond Christian**



1993 Gordan Pohani



1994 Hira Joshi



1995 Reema Duggal



1996 Rajiv Bhatnagar



1997 Ravi Seethapathy



1998 Pradeep Sood



1999 Rashmi Brahmbhatt



2000 Rakesh Goenka



2001 Suresh Thakrar



2002 All ICCC Members



2003 Sampat Poddar



2004 Sudarshan Jagannathan



2005 Anil Shah



2006 Young Professionals (YP) Committee



2010 Harjit Kalsi



2007 Geetha Ramesh



Rina Gill





2010 Satish Thakkar



2009

Surinder (Pal)

Ghumman

MEMBER OF THE YEAR AWARD



2011 Ruby Sohi







2012 Kasi Rao



2013 Women Entrepreneurs & Professionals (WEP) Committee



2014 Kant Bhargava



2011

Davy Sohi

2014 Indira Singh



2015 Avinash Mehra



2016 Nareshkumar Chavda



2017 Jatinder Bawa



2018 Chirag Shah



PRESIDENT'S AWARD



1993 Paul Fernandes



1994 Amar Erry



1996 Ajit Jain



1997 Rajiv Bhatia





1999 Rohinton Mistry



2000 Firoz Rasul



2001 Maria Minna



2002 Mobina Jaffer



2003 Colin D'Cunha



2004 Ramesh Chotai



2009 Asha Seth



2005 Ratna Omidvar

2010

Harinder Takhar



2006 Rajesh Subramaniam



2011 Vasu Chanchlani



2007 Subha Rajan (Tampi)



2012 Preeti Saran



2008 Gary M. Comerford



2013 Stewart Beck



PRESIDENT'S AWARD



2014 Jason Kenney



2015 Mayor Frank Scarpitti



2016 Bharat Masrani

NOT AWARDED

2017



2018 Roseann O'Reilly Runte





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